

Corrigendum

**Request for Proposal (RFP) for Selection of Agency for Supply, Installation & Commissioning of Threat Intel Platform
for Cyber Security Operation Centre (CSOC), Government of Odisha
RFP No- OCAC-CERT-CYS-0001-2025-26013**

Revised RFP Schedule

Sl. No.	Items	Date & Time
1	Last date and time for Submission of Bid through https://enivida.odisha.gov.in	23-03-2026 by 02:00 PM
2	Opening of Pre-Qualification (PQ) – cum- Technical Bid	23-03-2026 at 04:00 PM
3	Opening of Commercial Bids	To be Intimated Later

SL#	Clause No/Page No.	Existing Clause	Revised Clause
1.	4.1 Pre-Qualification (PQ) / Eligibility Criteria (SL#2)	Annual average Turnover during last three financial years ending March – 2025 (as per the last published Balance sheets), should be as follows: Minimum of Rs. 15 Crores generated from Supply of Security Software Solution.	Annual average Turnover during last three financial years ending March – 2025 (as per the last published Balance sheets), should be as follows: Minimum of Rs. 10 Crores generated from Supply of Security Software Solution. (Turnover from SOC deployments, TIP integrations, AI-driven analytics, managed security services, ICT security solutions, VAPT will be considered as Security Software Solution) <u>Documents to be submitted by bidder</u> Extracts from the audited Balance sheet and Profit & Loss (with clear mention about income source/type ; OR Certificate from the statutory auditor/ CA
2.	4.1 Pre-Qualification (PQ) / Eligibility Criteria (SL#5)	The Bidder/OEM must have successfully undertaken at least the following numbers of systems implementation engagement(s) of value specified herein during the last three financial years i.e. 2022-23, 2023-24 & 2024-25:	The Bidder/OEM must have successfully undertaken at least the following numbers of systems implementation engagement(s) of value specified herein during the last three financial years i.e. 2022-23, 2023-24 & 2024-25:

SL#	Clause No/Page No.	Existing Clause	Revised Clause
		<ul style="list-style-type: none"> - One project of similar nature not less than the amount Rs. 5 crores; OR - Two projects of similar nature, each of which not less than the amount Rs. 4 Crores. - Three projects of similar nature, each of which not less than the amount Rs. 3 crore. - <p>'Similar Nature' is defined as,</p> <p>“Similar Nature” is defined as: supply, installation & support of Enterprise Security Solution (Threat Intel Platform) Government/Semi Government/ PSU/ Scheduled Banks.</p>	<ul style="list-style-type: none"> - One project of similar nature not less than the amount Rs. 5 crores; OR - Two projects of similar nature, each of which not less than the amount Rs. 4 Crores. - Three projects of similar nature, each of which not less than the amount Rs. 3 crore. - <p>“Similar Nature” is defined as: supply, installation & support of Enterprise Security Solution (Threat Intel Platform) Government/Semi Government/ PSU/ Scheduled Banks/Co-operative Banks.</p>
3.	4.1 Pre-Qualification (PQ) / Eligibility Criteria (SL#6)	Bidder and OEM should have ISO 9001:2015, ISO 20000:2018, ISO 27001:2013 / ISO 27001:2022 Certifications.	Bidder/OEM should have ISO 9001:2015, ISO 20000:2018, ISO 27001:2013 / ISO 27001:2022 Certifications.
4.	New clause		The platform installation, configuration and commissioning must be executed by OEM engineers only.
5.	8.3.1		SLA (Revised) see below

8.3.1. SLA

Existing Clause				Revised Clause	
SI	Definition	Measurement Level	Target	Target	Penalty
1	Application / Software availability	Monthly	>=99.99%	>=99.5%	No Penalty
2	Application / Software availability	Monthly	< 99.99%	< 99.5%	0.5 % Cost of Tool Value deducted from O&M Cost

Existing Clause				Revised Clause	
SI	Definition	Measurement Level	Target	Target	Penalty
3	Dashboards availability	Monthly	Shall be available with >=99.99 % functionalities.	Shall be available with >=99.5% functionalities.	No Penalty
4	Dashboards availability	Monthly	< 99.99%	< 99.5%	0.5 % Cost of Tool Value deducted from O&M Cost
5	Version Upgrade Major/ Minor for all Software / Middleware	The Operations Team have to have version upgrades of all underlying software / Middleware as per respective OEM recommendations & Publish the Quarterly version upgrade calendar for the same. Failure to comply with Version upgrade calendar will attract penalties.	Breaches of Version upgrade		Penalty of Rs.1000 per day for delay in version upgrade of (OS, Server, Solution, protocol etc.) per day. deducted from O&M Cost
6	OEM Health Check	Yearly	Health check, if not conducted by the OEM representative once in a year		Penalty of Rs. 2,000 will be charged for each such solution for each defaulted month will be imposed. deducted from O&M Cost
7	Brand Monitoring.	Alert notification should be within 30 minutes of detection. For routine observations, a consolidated mail on a daily basis to be sent			For any miss in the monthly average 30 minutes from detect to notify, 0.125% of O&M Cost
8	Dark web Monitoring	Alert notification should be within 30 minutes of detection. For routine observations, a consolidated mail on a daily basis to be sent.			For any miss in the monthly average 30 minutes from detect to notify, 0.125% of O&M Cost
9	Takedown of Phishing sites/ Fake Mobile Applications etc.	Takedown from the time of go ahead for takedown from OCAC: a) After 3 weekdays and less than or equal to 5 weekdays b) Beyond 5 weekdays Note: Weekdays would mean Mon-Fri.			a) 1.5 times the unit price of every such take down service. b) 0.5 times the unit price of every such take down service

Note – Other Terms & Conditions of the RFP remains the same.

Prebid Resolution Document

Sl. No.	RFP Document Reference & Section	Page No	Content of RFP requiring clarification	Point of Clarification	Remarks/ Amendment Request	Clarification
Organisation Name :- M/s Recordedfuture						
1	4.1. Pre-Qualification (PQ) / Eligibility Criteria	18	Bidder and OEM should have ISO 9001:2015, ISO 20000:2018, ISO 27001:2013 / ISO 27001:2022 Certifications.	<p>Please suggest and clarify if the ISO 20000:2018 requirement can be in scope of bidder instead from OEM as this being an ITSM certification mostly available with the IT services companies.</p> <p>May plase be changed as : "Bidder/OEM should have ISO 9001:2015, ISO 20000:2018, ISO 27001:2013 / ISO 27001:2022 Certifications."</p>		Please refer Corrigendum
2	8.3.1. SLA	26	Target 99.99% in clause 1,2,3 and 4	The SLA may please be changed to 99.5% for clauses 1, 2, 3, 4		Please refer Corrigendum document
3	20.9.2. Form 8: Financial Proposal B. Price Discovery	58	Work order will be issued excluding Take Down Service Feature, but the Feature should be available in the Solution without additional License Cost.	Please clarify if what is meant by "Feature should be available in the Solution without additional License Cost."		The Takedown feature should be there in this solution. Whenever OCAC request for takedown it should be accepted by solution and payment will be made as per actual takedown service consumed and price discovered for takedown service
Organisation Name :- M/s Blue Cloud Softech Solutions Limited						
1	Fact Sheet	7	"A consortium or Subcontract is not allowed for participation in the tender."	Request to permit Consortium: To encourage participation of specialized cybersecurity firms alongside experienced system integrators, we request the Authority to permit a consortium of up to 2-3 members. This will ensure that the	Critical for broader participation.	As per RFP

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				best global Threat Intel solutions are integrated by capable local partners.		
2	Fact Sheet	7	Earnest Money Deposit of amount Rs. 15,00,000 (Rupees Fifteen lakhs Only) through Demand Draft or Bank Guarantee in favor of "Odisha Computer Application Centre" payable at Bhubaneswar from any of the Scheduled Bank.		Request exemption as we are an MSME (Medium).	As per RFP
3	4.1 (PQ)	17	Turnover: "Minimum average annual turnover of ₹15 Crores... specifically from the supply of security software solutions."	Does the turnover from specialized cybersecurity services (e.g., VAPT, SOC, IT/ITES services) also count toward the "security software solutions" turnover requirement?	Request to relax the 'Security Software' turnover restriction. Our IT/ITES turnover of ₹200 Cr (against a total of ₹500 Cr) demonstrates our capacity to execute high-value technology mandates. Broadening the criteria will foster more competitive bidding	See revised criteria in corrigendum

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4	4.1 (PQ)	18	Project Experience: "Similar Nature project worth at least ₹5 Crores."	If a project was delivered in multiple phases with separate Purchase Orders, will the cumulative value of the phases for a single client be considered as one "Similar Nature" project?	Clarify if 'Similar Nature' experience is required only for the Bidder, or if the OEM's global implementation experience can be used for qualification. We request that the collective experience of the Bidder and the OEM be considered.	1) If a project was delivered in multiple phases with separate Purchase Orders, will the cumulative value of the phases for a single client be considered as one "Similar Nature" project? - No 2) Collective Experience of Bidder and OEM can be considered for Government/Semi Government/ PSU/ Scheduled Banks/Co-operative Banks
5	20.5 (TQ)	40	OEM Existence: "OEM must be in existence for more than 15 years."	Many leading next-gen AI-driven Threat Intel platforms are less than 15 years old. Will the Authority consider reducing this to 5 years to allow modern, high-tech OEMs to participate?	To ensure state-of-the-art tech.	As per RFP
6	20.5 (TQ)	43	Monitoring: "Monitor and report any such code leaks having mention of OCAC."	Can the Authority provide the list of specific keywords/assets (IPs/Domains) to be monitored at the time of the Work Order, or should the bidder propose a discovery phase?	For technical scope clarity.	Authority will provide the list of specific keywords/assets (IPs/Domains) to be monitored at the time of discovery phase.
7	20.9.2	57	Financial Proposal: "Cost should include all components... excluding Take Down Service."	Please clarify if the "Take Down Service" is to be quoted as an optional item in the financial bid or if it is completely out of scope for this tender.	Commercial clarity.	Take down service is to be quoted as Price Discovery Item. Whenever OCAC request for takedown it should be accepted by solution and payment will be made as per actual takedown service consumed and

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						price discovered for takedown service
8	4.3 ii	20	The Bidder who submits the composite lowest Commercial bid, shall be selected as the L1 bidder	Given the specialized nature and high technical competence required for this project, we request the Authority to include a Technical Presentation & Implementation Roadmap session as part of the evaluation. We further request that only those bidders who achieve a qualifying score in both the Document Evaluation and the Technical Presentation be shortlisted for the Commercial Bid opening .	To ensure only technically superior agencies are considered.	As per RFP
Organisation Name :- M/s Ooumph						
1	PQ Criteria – Sl. No. 2 (Average Sales Turnover)	1	Minimum average annual turnover of ₹15 Crores from “Supply of Security Software Solution” during last 3 FYs	Kindly clarify whether turnover eligibility may be fulfilled through Consortium/JV, where the Lead Bidder is a DPIIT-recognized Startup/MSME and the consortium partner meets the turnover criteria. Further, whether lower turnover slabs may be considered for Startups/MSMEs in line with MSME Policy Circular No. 1(2)(1)/2016-MA dated 10.03.2016 and GFR Rule 173 (2017) encouraging relaxation of turnover norms.		See revised criteria in corrigendum Consortium / JV is not allowed
2	PQ Criteria – Sl. No. 2 (Turnover Definition)	1	Turnover strictly defined under “Supply of Security Software Solution”	Kindly clarify whether turnover from cybersecurity advisory services, SOC deployments, TIP integrations, AI-driven analytics, managed security services, or ICT security solutions may be considered equivalent, as modern cybersecurity engagements are integrated solution-driven rather than standalone software supply.		See revised criteria in corrigendum

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3	PQ Criteria – Sl. No. 5 (Technical Capability – Project Value)	1	Similar projects: One ≥ ₹5 Cr OR Two ≥ ₹4 Cr OR Three ≥ ₹3 Cr for Govt/PSU/Banks	Kindly clarify whether (a) consortium/prime vendor executed projects, (b) private enterprise projects of comparable complexity, and (c) cumulative smaller-value cybersecurity projects (₹25–50 Lakhs) meeting similar scope may be considered. Startup India guidelines permit flexible interpretation of prior experience conditions.		No Change As per RFP
4	PQ Criteria – Sl. No. 5 (Client Type Restriction)	1	Only Govt/PSU/Banks experience considered	Kindly clarify whether private-sector cybersecurity deployments of similar architecture (SOC/TIP/Control Room/Security Operations) may be considered equivalent. Restrictive interpretation may limit fair competition under GFR 2017 – Principle of Competition.		Experience from Private Sector is not accepted
5	PQ Criteria – Sl. No. 12 (EMD Requirement)	2	EMD of ₹15,00,000 mandatory	Kindly clarify whether MSME exemption from EMD or submission of Bid Security Declaration may be permitted as per Public Procurement Policy for MSEs Order, 2012 (amended) and Ministry of Finance notifications supporting Startup participation.		Not Accepted As per RFP
6	PQ Criteria – Sl. No. 7 (Certifications)	2	ISO 9001:2015, ISO 20000:2018, ISO 27001:2013/2022 required for bidder and OEM	Kindly clarify whether updated ISO standards (e.g., ISO 27001:2022) may be accepted and whether OEM-held certifications may suffice in a consortium model where OEM provides technology and bidder acts as integrator.		Please refer Corrigendum
7	Technical Qualification – OEM Experience Requirement	3	OEM existence > 15 years	Kindly clarify whether OEM age requirement may be interpreted flexibly where OEM maturity is demonstrable through certifications, global deployments, and recognized industry credentials. Innovation-led cybersecurity solutions		OEM Date of Incorporation can be 15 Years.

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				often emerge from newer specialized firms.		
8	Technical Qualification – Deployment Architecture	4	On-premise deployment at OCAC Data Centre	Kindly confirm whether hybrid architecture (on-prem core + secured cloud analytics layer) may be permitted while ensuring compliance with data localization and security norms.		Threat Intel Platform will be placed at on-premise. Threat Feeds will be integrated to TIP as required.
9	Technical Qualification – Sandbox Requirement	4	Dynamic sandbox supporting 500 samples/day	Kindly clarify whether sandbox capability may be demonstrated through OEM-integrated platform or consortium security partner, consistent with modern cybersecurity ecosystem models.		Sandbox should be provided by OEM.
10	Overall PQ Structure	1–4	High financial and project-value thresholds across PQ criteria	Kindly clarify whether Consortium/JV participation may be permitted where financial eligibility is met by one partner and domain-specific cybersecurity capability by another. Such structures are standard in large cybersecurity system integrations and promote competitive participation.		Consortium/ JV is not allowed
11	Proof of Experience Documentation	1–2	Experience evaluated primarily through high-value order copies	Kindly clarify whether scope-of-work certificates, consortium agreements, performance certificates, and client appreciation letters may be accepted as valid proof of experience for cybersecurity projects executed under prime integrators.		As per RFP
12	Local Presence Requirement	2	Presence in Odisha or undertaking within 30 days	We confirm compliance; however, kindly clarify whether local support presence may also be maintained through authorized implementation/support partners within Odisha, consistent with managed cybersecurity service models.		As per RFP
Organisation Name :- M/s Virtual Galaxy Infotech Limited						

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1	4. Criteria for Evaluation 4.1. Pre-Qualification (PQ) / Eligibility Criteria - Average Sales Turnover		Annual average Turnover during last three financial years ending March – 2025 (as per the last published Balance sheets), should be as follows: Minimum of Rs. 15 Crores generated from Supply of Security Software Solution.	Request to modify the clause as: Annual average Turnover during last three financial years ending March – 2025 (as per the last published Balance sheets), should be as follows: Minimum of Rs. 15 Crores generated from Supply of Security Software solution/IT/ITeS/software development..		See revised criteria in corrigendum
2	4. Criteria for Evaluation 4.1. Pre-Qualification (PQ) / Eligibility Criteria - OEM Experience		The OEM should have implemented at least 5 heterogeneous setups (means BFSI, Government /PSU/Autonomous body).	Kindly clarify whether the requirement of 5 heterogeneous setups means: (a) 5 separate implementations across different sectors (BFSI, Government, PSU, Autonomous Body), or (b) 5 total implementations in any combination of the mentioned sectors? Also, please confirm whether co-operative banks and state-owned financial institutions will be considered under BFSI category.		Total 5 (five) implementations in any combination of mentioned sector
3	4. Criteria for Evaluation 4.1. Pre-Qualification (PQ) / Eligibility Criteria - Technical Capability		The Bidder/OEM must have successfully undertaken at least the following numbers of systems implementation engagement(s) of value specified herein during the last three financial years i.e. 2022-23, 2023-24 & 2024-25: – One project of similar nature not less than the amount Rs. 5 crores; OR – Two projects of similar nature, each of which not less than the amount Rs. 4 Crores. – Three projects of similar nature, each of which not less than the amount Rs. 3 crore.	Request to modify the clause as: The Bidder/OEM must have successfully undertaken at least the following numbers of systems implementation engagement(s) of value specified herein during the last three financial years i.e. 2022-23, 2023-24 & 2024-25: – One project of similar nature not less than the amount Rs. 5 crores; OR – Two projects of similar nature, each of which not less than the amount Rs. 4 Crores. – Three projects of similar nature, each of which not less than the amount Rs. 3 crore. – 'Similar Nature' is defined as, "Similar Nature" is defined as: supply, installation & support of Enterprise Security Solution (Threat Intel Platform) Government/Semi		Please refer corrigendum

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			- 'Similar Nature' is defined as, "Similar Nature" is defined as: supply, installation & support of Enterprise Security Solution (Threat Intel Platform) Government/Semi Government/ PSU/ Scheduled Banks.	Government/ PSU/ Scheduled Banks/Co-operative Banks.		
4	General			Request to allow to send queries by 16.02.206 before 12.00 pm		Not applicable