

**Pre bid clarifications for “Selection of Programme Management Consultant (PgMC) for providing Engineering Services for various projects of Odisha State Agricultural Marketing Board (OSAM Board)”**

SI No	RFP Reference	Content	Query	Clarifications
<b>Rodic</b>				
1	Pre- Qualification Criteria Page no. 11 as per RFP	2  Similar works refers to Programme Management Consultancy Project Management Consultancy Services / infrastructure design works for projects related to the development of market mandis warehouse godown buildings/ multi-level car parking stadium infrastructure industrial infrastructure including warehouse / infrastructures projects with building component etc.	<p>We request the client that large infrastructure consultancy assignments involving planning/ DPR preparation / engineering design / tender assistance / construction supervision/ quality control/ contract management/ multidisciplinary coordination require similar technical and managerial competencies as envisaged under the present scope of work.</p> <p>In the interest of ensuring wider participation, enhanced competition, and selection of technically competent agencies, we request to modify the criteria as under:</p> <p>Similar works refers to Programme Management Consultancy/ Project Management Consultancy Services / Project Management Agency/ Design &amp; Supervision Consultant/ Quality Assurance/ Construction Supervision/ infrastructure works for projects related to the development of markets/ mandis/ warehouse/ gocowns/ buildings/ multi-level car parking/ stadium infrastructure / industrial infrastructure including warehouse / infrastructure projects with building component/ Power infrastructure</p>	RFP Concitions Prevailed

2	Pre- Qualification Criteria Page no. 11 as per RFP		<p>Bidder must have successfully completed at least Three (3) assignments of similar* nature (having project value each <math>\geq</math> INR 50 Crores**, in the infrastructure / construction sector under Central / State Govt. / Externally Aided Projects / Autonomous bodies operated under Govt. administrative control / PSU during the last 10 Years as on the bid due date.</p> <p>Similar works refers to Programme Management Consultancy/ Project Management Consultancy services / infrastructure design works for projects related to the development of markets/ mandis/ warehouse/ godowns/ buildings/ multi-level car parking/ stadium infrastructure / industrial infrastructure including warehouse / infrastructure projects with building component etc.</p> <p>Only completed projects (successful continuous operation of PGMC/ PMC for a period of at least 2 years in a single work order without extension) shall be considered for evaluation.</p> <p>**Please note that project value refers to the total value of project including works and not the consultancy fee. Also, project cost can contain costs of multiple projects / project components, but all such projects must have been executed under a single contract / agreement.</p> <p>*** Credentials of parent company / associates to be considered</p>	<p>We request the client that large infrastructure consultancy assignments involving planning/ DPR preparation/ engineering design/ tender assistance/ construction supervision/ quality control/ contract management/ multidisciplinary coordination require similar technical and managerial competencies as envisaged under the present scope of work.</p> <p>In the interest of ensuring wider participation, enhanced competition, and selection of technically competent agencies, we request that the definition of "Similar Works" may kindly be broadened to include:</p> <p>*Similar works refers to Programme Management Consultancy/ Project Management Consultancy services /Project Management Agency/ Design &amp; Supervision Consultant/ Quality Assurance/ Construction Supervision/ infrastructure works for projects related to the development of markets/ mandis/ warehouse/ godowns/buildings/ multi-level car parking/ stadium infrastructure /industrial infrastructure including warehouse / infrastructure projects with building component/ Power infrastructure</p>	RFP Conditions Prevailed
3	12 Evaluation of Proposal  Page no. 19	2	<p>Bidders must have successfully completed* at least Three (3) assignments of similar** nature (having Project Value <math>\geq</math> INR 50 Crores***, in the</p>	<p>Large infrastructure consultancy assignments are commonly executed through consortium or joint venture structures due to multidisciplinary</p>	RFP Conditions Prevailed

	as per RFP	<p>infrastructure / construction sector under Central / State Govt. / Externally Aided Projects / Autonomous bodies operated under Govt. administrative control / PSU during the last 10 Years as on the bid due date.</p> <p>For conditions related to the experience and definition of 'successful completion', 'project of similar nature' and 'project cost', please refer to Section-2, Clause 1, point 3 of table.</p> <p>For 3 completed similar projects conforming to the given conditions – 15 Marks</p> <p>For each additional similar project conforming to the above conditions – 5 Marks</p>	<p>scope and scale. Excluding such experience may limit participation of technically competent firms.</p> <p>In the interest of wider competition and industry alignment, it is requested that experience gained as Lead Member or Consortium Partner or joint venture partner may kindly be considered for evaluation.</p>	
4	<p>12 Evaluation of Proposal</p> <p>Page no. 19 as per RFP</p>	<p>3</p> <p>Experience in DPR preparation for at-least one project of value <math>\geq</math> INR 100 Crores* of similar category for which RFP invited in last 10 financial years *</p> <p>1 Project- 4 Marks</p> <p>2 Mark for each completed additional project</p> <p>*Please note that project value refers to the total value of project including works and not the consultancy fee.</p>	<p>DPR preparation for large infrastructure works involves comparable technical and planning competencies irrespective of specific sector classification.</p> <p>In the interest of wider competition, it is requested that DPR experience for infrastructure projects of value <math>\geq</math> ₹100 Crores may kindly be considered.</p> <p>Therefore, we request to modify the clause as under:</p> <p>Experience in DPR preparation for at-least one project of value <math>\geq</math> INR 100 Crores*of infrastructure works in last 10 financial years *</p> <p>1 Project- 4 Marks</p>	RFP Conditions Prevailed

				2 Mark for each completed additional project  s*Please note that project value refers to the total value of project including works and not the consultancy fee.																									
5	General	4	<table border="1"> <thead> <tr> <th>No</th> <th>Activity</th> <th>Time Line</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Issue of RFP</td> <td>10-02-2026</td> </tr> <tr> <td>2</td> <td>Submission of Pre-Proposal Queries</td> <td>18-02-2026</td> </tr> <tr> <td>3</td> <td>Pre-Proposal Meeting</td> <td>20-02-2026</td> </tr> <tr> <td>4</td> <td>Upload of Pre-Bid clarification date &amp; time</td> <td>21-02-2026</td> </tr> <tr> <td>5</td> <td>Due Date for Submission of Proposal</td> <td>05-03-2026</td> </tr> <tr> <td>6</td> <td>Opening of Technical Bid</td> <td>06-03-2026</td> </tr> <tr> <td>7</td> <td>Opening of Financial Bid</td> <td>Will be intimated Later</td> </tr> </tbody> </table>	No	Activity	Time Line	1	Issue of RFP	10-02-2026	2	Submission of Pre-Proposal Queries	18-02-2026	3	Pre-Proposal Meeting	20-02-2026	4	Upload of Pre-Bid clarification date & time	21-02-2026	5	Due Date for Submission of Proposal	05-03-2026	6	Opening of Technical Bid	06-03-2026	7	Opening of Financial Bid	Will be intimated Later	To enable us to prepare a comprehensive and competitive proposal, we kindly request that the submission deadline be scheduled at least 14 days after the issuance of the pre-bid clarifications.	Corrigendum Published
No	Activity	Time Line																											
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6	9 Pre -bid Queries / Pre-bid Meeting  Page no. 14 as per	5	<b>The General Manager</b> Odisha Agricultural Marketing Board (OSAM Board) Plot No.-1800(P), Near Ramamani Indian Oil Petrol Pump, Baramunda, Khandagiri, Bhubaneswar, Odisha – 751030 Contact Number (0674) 295 4311/295 2416, Email - osamboard99@yahoo.com	We request the client to kindly allow online participation in the Pre-Proposal Conference (Pre-Bid Meeting) for the convenience of outstation bidders.  Further, it is requested to share the meeting link and for the same.	Accepted																								

**Choice Consultancy Services Private Limited**

1	Page No. 05 Sl. No 04 BIDDER DATA SHEET Method of Selection	Quality cum Cost Based Selection (QCBS) 70:30	Please consider  Quality cum Cost Based Selection (QCBS) 80:20	RFP Conditions Prevailed
2	Page No. 06 Sl. No 17 BIDDER DATA SHEET Earnest Money Deposit / Bid Security	Rs. 30,00,000/- (Rupees Thirty Lakhs Only) through Demand Draft in favour of "General Manager, OSAM Board" payable at any scheduled commercial bank at Bhubaneswar	Request you to consider Bank Guarantee as a mode of EMD Rs. 30,00,000/- (Rupees Thirty Lakhs Only) through Demand Draft/Bank Guarantee in favour of "General Manager, OSAM Board" payable at any scheduled commercial bank at Bhubaneswar.	Accepted as per Prescribed Format
3	Page No 11 Pre- Qualification Criteria: Sl. No. 02	Similar works refers to Programme Management Consultancy/ Project Management Consultancy Services / infrastructure design works for projects related to the development of markets/ mandis/ warehouse/ godowns/ buildings/ multi-level car parking/ stadium infrastructure / industrial infrastructure including warehouse / infrastructure projects with building component etc. Copy of Work orders/Agreement along with the completion certificate as per Form TECH-5	Request you to consider the modification as follows: Similar works refers to Programme Management Consultancy/ Project Management Consultancy Services /PDMC Services/ infrastructure design works for projects related to the development of markets/ mandis/ warehouse/ godowns/ buildings/ multi-level car parking/ stadium infrastructure / industrial infrastructure including warehouse / infrastructure projects with building component etc. Also request you to consider CA Certificate to certify percentage of work in infrastructure projects. Copy of Work orders/Agreement/CA Certificate along with the completion certificate as per Form TECH-5	RFP Conditions Prevailed

4	Page No 11 Pre- Qualification Criteria: Sl. No. 03	Bidder must have successfully completed at least Three (3) assignments of similar* nature (having project value each $\geq$ INR 100 Crores**, in the infrastructure / construction sector under Central / State Govt. / Externally Aided Projects / Autonomous bodies operated under Govt. administrative control / PSU during the last 10 Years as on the bid due date. *Similar works refers to Programme Management Consultancy/ Project Management Consultancy services / infrastructure design works for projects related to the development of markets/ mandis/ warehouse/ godowns/ buildings/ multi-level car parking/ stadium infrastructure / industrial infrastructure including warehouse / infrastructure projects with building component etc. Only completed projects (successful continuous operation of PGMC/ PMC for a period of at least 2 years in a single work order without extension) shall be considered for evaluation. **Please note that project value refers to the total value of project including works and not the consultancy fee. Also, project cost can contain costs of multiple projects / project components, but all such projects must have been executed under a single contract / agreement. *** Credentials of parent company / associates to be considered	Requested Revised Eligibility Clause: The Bidder must have successfully completed at least Three (3) assignments of similar nature, each having a project value of not less than INR 100 Crore in the infrastructure / construction sector under Central / State Government / Externally Aided Projects / Autonomous Bodies under Government administrative control / Public Sector Undertakings, during the last 10 (ten) years as on the bid due date. Similar nature of works shall refer to assignments involving Programme Management Consultancy (PgMC) / Project Management Consultancy (PMC) / Project Development and Management Consultancy (PDMC) or other equivalent infrastructure consultancy services for projects related to the development of markets, mandis, warehouses, godowns, buildings, multi-level car parking, stadiums, industrial or commercial infrastructure, or any other similar infrastructure projects involving a building or structural component etc.	RFP Conditions Prevailed
5	Page No 11 Pre- Qualification Criteria: Sl. No. 04	Financial Criteria Average financial turnover of the Bidder should be at least INR 30 Crores in last 3 financial years ending 31.03.2025	Financial Criteria Average financial turnover of the Bidder should be at least INR 100 Crores in last 3 financial years ending 31.03.2025	RFP Conditions Prevailed

6	Page 49 Appendix – 1: Consultancy Team (Qualification & Experience Requirements)	The professional should have minimum 2 years of employment (residency period) in pay roll of the participating bidders for which they have to submit TDS/ PF certificates and also submit original Educational and Experience Certificate during verification of documents failing which the bid	Request you to consider the following: This 2-year payroll residency requirement is overly restrictive and may exclude competent professionals with relevant expertise. It is recommended to: Incorporate it as a marking criterion (e.g., 5-10 marks for 2+ years residency; partial marks for 1 year) rather than a pass/fail eligibility condition. Allow deployment of competent personnel from outside the Bidder's regular payroll through legally binding deployment agreements, ensuring continuity and accountability via performance guarantees.	RFP Conditions Prevailed
<b>MaRS</b>				
1	Page No-45/ SI No 4(II) Deliverables	<p>For Planning &amp; Design Services:</p> <p><b>A. If the mode of execution is ECP / Turnkey:</b> For completion of all tasks within 6 weeks from Award of the work. Deliverable for :</p> <p>Stage 1 - Concept Design - End of Week 2</p> <p>Stage 2 - Schematic Design - End of Week 4</p> <p>Stage 3 -Tender Documents - End of Week 6</p> <p><b>B. If the mode of execution is 'Item Rate Contract':</b> For completion of all tasks within 8 weeks from Award of the work. Deliverable for :</p> <p>Stage 1 - Concept Design - End of Week 2</p>	<p>We kindly request modifications to the Submittals and timeline of the deliverables For Planning &amp; Design Services as follows to facilitate consultants' smooth submission of high- quality deliverables:</p> <p><b>A. If the mode of execution is ECP / Turnkey:</b> For completion of all tasks within 8 weeks from Award of the work. Deliverable for :</p> <p>Stage 1 - Concept Design - End of Week 4</p> <p>Stage 2 - Schematic Design - End of Week 8</p> <p>Stage 3 -Tender Documents - End of Week 12</p> <p><b>B. If the mode of execution is 'Item Rate Contract':</b> For completion of all tasks within 12 weeksfrom Award of the work. Deliverable for :</p> <p>Stage 1 - Concept Design - End of Week 4</p> <p>Stage 2 - Schematic Design - End</p>	If felt necessary & proper and if approved one week extra may be given with respect to each Stage of work.

			<p>Stage 2 - Schematic Design - End of Week 4</p> <p>Stage 3 - Detailed Design - End of Week 6</p> <p>Stage 4 -Tender Documents - End of Week 8</p>	<p>of Week 8</p> <p>Stage 3 - Detailed Design - End of Week 16</p> <p>Stage 4 -Tender Documents - End of Week 18</p>													
2	Page No-48/ SI No 8 Deduction for Non-Performance		<table border="1"> <thead> <tr> <th>Description</th> <th>Minimum Obligation</th> <th>Deduction recovery to be affected in the monthly bill</th> </tr> </thead> <tbody> <tr> <td>Short fall in deployment of minimum manpower described in the agreement</td> <td>100%</td> <td>100% of the monthly charge for the manpower</td> </tr> <tr> <td>Miscellaneous issues related to conduct &amp; service of manpower deployed for duty</td> <td>100%</td> <td>10% of the monthly charge of the manpower</td> </tr> <tr> <td>Disobedience of orders of Client to perform requisite work assigned</td> <td>100%</td> <td>10% of the monthly charge of the manpower</td> </tr> </tbody> </table>	Description	Minimum Obligation	Deduction recovery to be affected in the monthly bill	Short fall in deployment of minimum manpower described in the agreement	100%	100% of the monthly charge for the manpower	Miscellaneous issues related to conduct & service of manpower deployed for duty	100%	10% of the monthly charge of the manpower	Disobedience of orders of Client to perform requisite work assigned	100%	10% of the monthly charge of the manpower	<p>We kindly request to remove the following clauses or else minimum penalty which limited to max.10% levied upon quoted rate for the absent of key-personal. Note: In case of medical exigency of the resources, due approval shall be taken from the Authority and same shall be granted based on the satisfaction of the client and the responsibility of intermittent replacement of the resources shall be with the Agency.</p>	<p>100% Penalty indicates to the categories under which shortfall in deployment is noticed.</p>
Description	Minimum Obligation	Deduction recovery to be affected in the monthly bill															
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3	Page No-49,50/ Appendix – 1: Consultancy Team (Qualification & Experience Requirements)	The professional should have minimum 2 years of employment (residency period) in pay roll of the participating bidders for which they have to submit TDS / PF certificates and also submit original Educational and Experience Certificate during verification of documents failing which the bid shall be rejected.	Request to consider as per enclosed letter.	RFP Conditions Prevailed
4	Page No-11/ Pre- qualification Criteria	Bidder must have successfully completed at least Three (3) assignments of similar* nature (having project value each ≥ INR 100 Crores**, in the infrastructure / construct on sector under Central / State Govt. / Externally Aided Projects / Autonomous bodies operated under Govt. administrative control / PSU during the last 10 Years as on the bid due date. *Similar works refers to Programme Management Consultancy/ Project Management Consultancy services / infrastructure design works for projects related to the development of markets/ mandis/ warehouse/ godowns/buildings/ multi-level car parking/ stadium nrastructure / industrial infrastructure including warehouse / infrastructure projects with building component etc. Only ccompleted projects (successful continuous operation of PGMC/ PMC for a period of at least 2 years in a single work order without extension) shall be considered for evaluation. **Please note that project value refers to the total value of project including works and not the consultancy fee. Also, project cost can contain costs of multiple projects / project components, but all such projects must have been executed under a single contract / agreement. *** Credentials of parent company / associates to be considered	We request you to amend completed/substantial projects(80% completed)(successful continuous operation of PGMC/ PMC for a period of at least 2 years in a single work order) shall be considered for evaluation.as projects are normally not completed within stipulated schedule.	RFP Conditions Prevailed

**Surbana Jurong India Pvt. Ltd.**

1	Bidder Data Sheet, Page No 5	<p>The pre-bid meeting shall be held on 20 / 02 / 2026 at 03:00 PM at Conference Hall, Odisha Agricultural Marketing Board (OSAM Board) Plot No.-1800(P), Near Ramamani Indian Oil Petrol Pump, Baramunda, Khandagiri, Bhubaneswar, Odisha – 751030</p>	<p>We request to organize the pre-bid meeting in hybrid mode and allow us to participate virtually. We also kindly request that the invite for virtual participation be shared with us.</p>	<p>Accepted</p>
		<p>Quality –cum- Cost based Selection (QCBS) 70.30</p>	<p>We kindly request you to revise the QCBS ratio to 80:20 instead of 70:30 to ensure selection of a strong and competent the technically firm capable of delivering innovative solutions in planning, design and contributing execution, thereby significantly to the project' success</p>	<p>RFP Conditions Prevailed</p>
	Bidder Data Sheet, Page No 6	<p>Earnest Money Deposit / Bid Security- Rs 30,00,000/- (Rupees Thirty Lakhs Only) through Demand Draft in favour of "General Manager, OSAM Board" payable at any scheduled commercial bank at Bhubaneswar</p>	<p>We kindly request you to allow EMD in the form of a Bank Guarantee (BG) instead of a Demand Draft, as this is widely accepted and standard practice in similar tenders.</p>	<p>RFP Conditions Prevailed  Bank Guarantee allowed for EMD in the prescribed Format.</p>
2	Pre-Qualification Criteria: Page No 11	<p>Sr. No 4  Average financial turnover of the Bidder should be at least INR 30 Crores in last 3 financial years ending 31.03.2025.</p>	<p>As specified in Sr, no – 4 of pre – qualification criteria, we understand that credentials of parent company / Associate company are allowed to meet financial criteria also similar to the clause Pre-qualification criteria pt no 3 "credentials of parent company / associates to be considered"  We request that the minimum average turnover requirement may please be revised to at least ₹100 Cr to ensure the participation of more competent and larger firms who can fulfill the expectations and successfully complete the project's.</p>	<p>As explained in RFP</p>

3	12.2 Technical capacity. Sr, No 2, Page – 19	<p>Bidders must have successfully completed* at least Three (3) assignments of similar** nature (having Project Value <math>\geq</math> INR 50 Crores***, in the infrastructure / construction sector under Central / State Govt. / Externally Aided Projects / Autonomous bodies operated under Govt. administrative control / PSU during the last 10 Years as on the bid due date.</p> <p>The assignment referred as above must be in single consultant's contract, not in consortium or joint venture or partnership during the last 10 (Ten) years as on the proposal due date.</p>	<p>We have successfully executed several large-scale contracts in joint ventures (JV) as the lead partner. Therefore, we request to consider projects executed in JV where bidder has served as the lead partner.</p> <p>We would also request to consider similar project executed for private sector to meet this criteria.</p>	As explained in RFP
4	12.2 Technical capacity. Sr, No 2, page – 19	Evaluation of key personnel	<p>The qualifications of the key personnel along with overall experience is mentioned.</p> <ol style="list-style-type: none"> <li>1. But as the tender is for setting up of a PGMC team along with experience professionals who will eventually make the project successful, it is requested that, there shall be a clause of mandatory prior PGMC experience (with documentary proof) of the proposed professionals.</li> <li>2. It is also requested that, as OSAMB is seeking highly qualified professionals with PGMC background who has worked in reputed firms, retired personnel (above 60) may not be encouraged to be proposed in the PGMC team.</li> <li>3. The above changes shall bring uniformity when various agencies participate in the tender with quality manpower.</li> <li>4. It is also suggested that, during technical evaluation (technical</li> </ol>	Such representation beyond the content of RFP

				presentation) all proposed personnels shall be interviewed (based on their similar past experiences and what value addition they can bring for the success of the assignment) rather than only scrutinizing the CVs.	
5	Under Scope of 2. Objectives of the Assignment,  Page No 31		Engineering Consulting Agency is required to provide engineering services for executions of the infrastructure projects under 66 RMCs spread across the state of Odisha.	We would like to seek clarification on whether all 66 RMCs are within the scope of the PgMC assignment, or if only a selected number are included.  Given the limited resource team outlined in the RFP, it appears challenging to manage the scope across all 66 RMCs effectively	As explained in RFP
6	3. Scope of Work 3.1 Planning and Design Services  Page No. 31		Depending on the requirement, the Authority shall issue a Work Order for such a service separately to the selected bidder. The Work Order shall contain the indicative project cost for which Planning & Design services are being sought. Upon completion of contractual obligations, subsequent to the issue of Work Order, the selected bidder shall start the services. Please note that for these assignments, an indicative scope of work is being provided below, but there might be changes to the scope depending on the nature and complexity of projects. The Work Order issued to the Programme Management Consultant shall contain the detailed scope of work for the respective assignment. Please note that the selected bidder may be assigned projects across the state of Odisha for this scope of work. Such projects may be executed on Item Rate contract / PI / EPC / Turnkey model	Under Section 5: Payment Schedule, the ToR mentions an approximate project cost of INR 200 crore. We would like to clarify whether this cost pertains to a single RMC, a selected group of RMCs, or all 66 RMCs included in the scope. A clear understanding of this will help us better assess the scale and requirements of the assignment and accordingly prepare a competitive and well-aligned proposal.	All 66 RMCs including works of PACS / LAMPS such as construction World Largest Grain Storage across the Odisha

7	3.2 Project Supervision Services Page No. 37	A. Pre-Construction Phase & B. Construction Phase	<p>The team composition suggested in the ToR, including 4 Civil Engineers and 1 Electrical / Mechanical Engineer, may not be sufficient to effectively manage the tasks defined during the construction stage.</p> <p>We request to consider making the staffing structure more flexible, with a provision to deploy additional resources for construction supervision as deemed necessary during the execution phase. These additional deployments can be made based on mutually agreed rates and terms &amp; conditions.</p>	Requirement explained in RFP
8	D. Supervision during Defect Liability Period, Page No. 41	<ol style="list-style-type: none"> <li>1. The Project Management Consultant shall be responsible to monitor the rectification of defects by the contractor during the Defect Liability Period as mentioned in the contractor's agreement.</li> <li>2. In case any defect is brought to the notice of the Engineer during the defect liability period, then the Project Management Consultant shall issue a written notice to the contractor to rectify the defect within the time period as mentioned in the notice, as per the provisions and clauses of the Contractor's Agreement.</li> </ol>	<p>We understand that, PgMC shall be responsible for monitoring defects during the Defect Liability Period (DLP), provided the DLP falls within the validity period of the PgMC contract. Any defects arising from civil works contract whose DLP extends beyond the duration of the PgMC contract shall not be considered under the scope of PgMC.</p> <p>Kindly confirm</p>	Defect liability period explained in the OPWD Code.
9	5. Payment schedule, ii. For Design and Planning Services, Page No 46	a. If the mode of execution is ECP / Turnkey: Please note that for the purpose of bidding, the maximum value to be quoted by the bidders in the BOQ (uploaded with this RFP document) shall be capped at 0.5% of the indicative project cost. Any amount quoted for the assignment that comes to over	We would like to request clarification regarding the stated project cost of INR 200 crore— whether this amount pertains to a single RMC, a group of selected RMCs, or the entire set of 66 RMCs. This clarity is essential for bidders to accurately understand the extent of work and prepare a competitive proposal accordingly.	Requirement explained in RFP

		<p>0.5% of the indicative project cost mentioned below, shall be fixed at 0.5% of the indicative value. For the purpose of bidding the indicative project cost for various projects envisaged under this category shall be considered as INR 200 Crores.</p> <p>b. If the mode of execution is 'Item Rate Contract':</p> <p>Please note that for the purpose of bidding, the maximum value to be quoted by the bidders in the BOQ (uploaded with this RFP document) shall be capped at 1.5% of the indicative project cost. Any amount quoted for the assignment that comes to over 1.5 % of the indicative project cost mentioned below, shall be fixed at 1.5 % of the indicative value. For the purpose of bidding the indicative project cost for various projects envisaged under this category shall be considered as INR 200 Crores. However, the payment shall be made on the actual value of projects taken up.</p>	<p>Additionally, as per the ToR, the maximum quoting amount is capped at 0.5% for turnkey works and 1.5% for item-rate works, which appears to be on the lower side considering the scope outlined under the planning and design components. We request to clarify the actual scope of work and consider revising the budget to reflect the effort and expertise required.</p>	
10	6. Accommodation, Page No. 48	No accommodation shall be provided by OSAMB to the manpower deployed or any reimbursement shall be paid to this effect.	As per the scope outlined in the ToR, the PgMC expert is expected to undertake daily site visits, with projects potentially located anywhere within the state of Odisha. It is also mentioned that project identification may occur after the onboarding of the PgMC. However, at the bidding stage, the actual number and location of projects are not clearly defined, making it difficult for bidders to	RFP Conditions Prevailed

13	BIDDER DATA SHEET, Sr. No 10, Proposal Due Date Page No. 5	05 / 03 / 2026, 05:00 PM	We request to kindly extend the bid submission date by at least two weeks. This extension will provide bidders with sufficient time to prepare a comprehensive proposal aligned with the clarified scope and requirements	Corrigendum Published
<b><u>VISION EIS Consulting Pvt. Ltd.</u></b>				
1	Page No.5/ BIDDER DATA SHEET, Pt No.10	Proposal Due Date - 05 / 03 / 2026, 05:00 PM	Since the pre-bid meeting is on 20th of February and the issue of response to the queries etc will take some time, we kindly request a two-week extension for the bid submission deadline to allow bidders reasonable time to prepare a technically responsive proposal.	Corrigendum Published
2	Selection – 2 7. Only one proposal	Consortium Joint venture of any form is not allowed under this bidding process	Consortium Joint venture of any form is not allowed under this bidding process	As explained in RFP
3	Page No. 6/ BIDDER DATA SHEET, Pt No. 17	Earnest Money Deposit / Bid Security- Rs 30,00,000/- (Rupees Thirty Lakhs Only) through Demand Draft in favour of "General Manager, OSAM Board" payable at any scheduled commercial bank at Bhubaneswar.	The stipulated EMD amount of Rs. 30,00,000 is considerably high and requires a substantial upfront investment from the bidders. Such a high EMD may restrict wider participation, particularly from competent and experienced consulting firms. Therefore, we kindly request you to consider reducing the EMD amount to Rs. 5,00,000	RFP Conditions Prevailed  Bank Guarantee allowed for EMD in the prescribed Format.
4	Page No. 11/ SECTION: 2- INSTRUCTION TO BIDDERS, Pt No. 1 - Pre-Qualification Criteria, SINO. 2	Similar works refers to Programe Management Consultancy/ Project Management Consultancy Services infrastructure design works for projects related to the development of markets/ mandis warehouse/ godowns/ buildings/ multi-level car parking/ stadium infrastructure / industrial infrastructure including warehouse / infrastructure projects with building component etc.	We kindly request you to also consider the experience of Project Management and Supervision Consultancy (PMSC), Design Management and Supervision Consultancy (DMSC), Project Management & Design Supervision Consultancy (PMDSC) or similar assignments since the key activities carried out under such assignments	RFP Conditions Prevailed

			accurately estimate associated costs.  Therefore, we request to include a provision for reimbursement of travel and accommodation expenses incurred during site visits and construction supervision activities, with prior approval from the client	
11	Appendix - 1: Consultancy Team (Qualification & Experience Requirements), page -49	The professional should have minimum 2 years of employment (residency period) in pay roll of the participating bidders for which they have to submit TDS / PF certificates and also submit original Educational and Experience Certificate during verification of documents failing which the bid shall be rejected	We kindly request you to revise the criterion of a minimum of two years on payroll and provide flexibility to bidders to propose the most competent resources for the assignment. These resources can be on the bidder's payroll at the time of contract signing.	RFP Conditions Prevailed
12	22. Governing Law and Penalty Clause:  Page No 23	The schedule given for delivery is to be strictly adhered to in view of the strict time schedule. Any unjustified and unacceptable delay in delivery shall render the bidder liable for liquidated damages and thereafter the Authority holds the option for cancellation of the contract for pending activities and completes the same from any other Project Management Consultant. The Authority may deduct such sum from any money from their hands due or become due to bidder. The payment or deduction of such sums shall not relieve the bidder from his obligations and liabilities under the contract. The rights and obligations of the Authority and the bidder under this contract will be governed by the prevailing laws of Government of India / Government of Odisha. Failure on bidder's part to furnish the deliverables as per the agreed timeline / milestone will enforce a penalty @ 1% per week of subject to maximum of 10% of the total contract value.	The penalty levies are excessively high and may discourage bidders. From our past experience of similar assignments, delays often arise due to coordination issues with line departments, collecting secondary data, delays in administrative approvals for surveys, etc. which are beyond the consultant's control.  Therefore, we request the removal of the penalty clause. Instead, we suggest replacing it with a notice for delay of deliverables. If the consultant fails to provide a valid reason for the delay, then the client may impose a penalty if the delay is attributable to the consultant	Failure on bidder's part to furnish the deliverables as per the agreed timeline / milestone will enforce a penalty @ 1% per week of subject to maximum of 10% of the total contract value.  In the above context the penalty @1% per week may read as <b>penalty @1% per month.</b>

				includes overall technical assistance, Project management. etc works which are very similar and relevant to the scope envisaged under the current assignment.	
5	Page No. 11/ SECTION: 2- INSTRUCTION TO BIDDERS, Pt NO. 1 - Pre- Qualification Criteria, SI No.3		<p>Bidder must have successfully completed at least Three (3) assignments of similar* nature (having project value each 2 INR 100 Crores**, in the infrastructure / construction sector under Central / State Govt. Externally Aided Projects Autonomous bodies operated under Govt administrative control / PSU during the last 10 Years as on the bid due date</p> <p>Only completed projects (successful continuous operation of PGMC/ PMC for a period of at least 2 years in a single work order without extension) shall be considered for evaluation</p>	<p>We suggest that ongoing assignments may also be considered as several relevant and comparable assignments are currently in advanced stages of implementation but not formally closed, owing to the long-term nature of PMC/PgMC contracts</p> <p>We kindly request that the same may be considered under both the eligibility and evaluation sections</p>	RFP Conditions Prevailed
6	Page No. 11/ SECTION: 2. INSTRUCTION TO BIDDERS, Pt No.1 - Pre- Qualification Criteria, SI No. 4		Average financial turnover of the Bidder should be at least INR 30 Crores in last 3 financial years ending 31.03.2025.	We request you to kindly consider reducing the minimum average financial turnover requirement of the firm to INR 25 crore, as this will help ensure wider participation and enhance competitiveness in the bidding process.	RFP Conditions Prevailed
7	Page No. 18/SECTION: 2- INSTRUCTION TO BIDDERS, Pt No. 12-Evaluation of Proposal, Table - Evaluation Criteria, Pt No.1		<p>The bidder should have a minimum annual average turnover (from consulting / advisory business) of at least INR 30 Crores in the last 3 Financial Years (ending 31st March 2025)</p> <p>Average Annual Turnover greater than INR 30 Crores and up to INR 40 Crores - 10 Marks</p> <p>Average Annual Turnover greater than INR 40 Crores and above - 20 Marks</p>	Since the financial capacity of the firm is already assessed at the eligibility/ pre qualification stage. we respectfully suggest that the additional marks assigned to turnover under the evaluation criteria may be reallocated to the Approach and Methodology (A&M) component, as the A&M submission more effectively reflects the bidder's technical understanding, project strategy, and capability to deliver the assignment successfully	RFP Conditions Prevailed

8	Page No. 19/ SECTION: 2- INSTRUCTION TO BIDDERS, Pt No. 12-Evaluation of Proposal. Table - Evaluation Criteria, Pt No.2	Bidders must have successfully completed at least Three (3) assignments of similar nature (having Project Value 2 INR 50 Crores, in the infrastructure / construction sector under Central / State Govt. Externally Aided Projects / Autonomous bodies operated under Govt. administrative control / PSU during the last 10 Years as on the bid due date.  The assignment referred as above must be in single consultant's contract. not in consortium or joint venture or partnership during the last 10 (Ten) years as on the proposal due date.	We respectfully submit that large and complex consultancy often executed through consortium/JV assignments are arrangements to bring together complementary technical expertise.  In such arrangements, all partners are jointly and severally responsible and contractually liable for the successful execution of project deliverables. Therefore, we kindly request that experience gained under consortium/JV arrangements may also be considered for evaluation.	As explained in RFP
9	Page No. 19/ SECTION: 2- INSTRUCTION TO BIDDERS, Pt No. 12-Evaluation of Proposal. Table- Evaluation Criteria, Pt No. 3	Experience in DPR preparation for at-least one project of value 2 INR 100 Crores* of similar category for which RFP invited in last 10 financial years	We would like to highlight that the preparation of DPRs for large-scale infrastructure projects- irrespective of whether they pertain exclusively to building works- requires comparable technical expertise, financial analysis, engineering design, and project structuring capabilities.  Therefore, we kindly request that experience in DPR preparation for other infrastructure projects (and not limited only to building projects) may also be considered eligible under this criterion.	RFP Conditions Prevailed
10	Page No. 45/ SECTION -3- COP OF WORK SCHEDULE OF REQUIREMEN T OF RESOURCES AND SERVICE LEVEL BENCHMARK,	The duration of the Consultancy shall be 36 (thirty-six) months and may be extended for another 3 years on the same terms & conditions. based on requirement. Deployment of Staff for each shall be decided at least 30 (thirty) days prior to the commencement of the concerned period and be approved by the Authority prior to 10 (ten) days before the said month. Payment shall be made on person month basis based on actual deployment at site based on approved deployment by	We understand that for the project supervision part of the assignment, payments to the Consultant will be made on a monthly basis. Kindly confirm.	As explained in RFP

<p>PtNO. 5- PAYMENT SCHEDULE, Pt. No. (i) For Project Supervision Services</p>		<p>client and person-month rate quoted by the vendor.</p>														
<p>11</p> <p>Page No. 48/ SECTION -3- COP OF WORK SCHEDULE OF To REQUIREMEN T OF RESOURCES AND SERVICE LEVEL BENCHMARK, PINO. 8- Deduction for Non- Performance</p>		<p>Subject to the terms and conditions mentioned in the Contract, any deficiency by the Consultant in the performance of its delivery obligations, shall render him liable to any or all of the following penalties</p> <table border="1" data-bbox="667 603 1167 1477"> <thead> <tr> <th data-bbox="667 603 835 783">Description</th> <th data-bbox="835 603 1003 783">Minimum Obligation</th> <th data-bbox="1003 603 1167 783">Deduction recovery to be affected in the monthly bill</th> </tr> </thead> <tbody> <tr> <td data-bbox="667 783 835 1042">Short fall in deployment of minimum manpower described in the agreement</td> <td data-bbox="835 783 1003 1042">100%</td> <td data-bbox="1003 783 1167 1042">100% of the monthly charge for the manpower</td> </tr> <tr> <td data-bbox="667 1042 835 1300">Miscellaneous issues related to conduct &amp; service of manpower deployed for duty</td> <td data-bbox="835 1042 1003 1300">100%</td> <td data-bbox="1003 1042 1167 1300">10% of the monthly charge of the manpower</td> </tr> <tr> <td data-bbox="667 1300 835 1477">Disobedience of orders of Client to perform</td> <td data-bbox="835 1300 1003 1477">100%</td> <td data-bbox="1003 1300 1167 1477">10% of the monthly charge of the manpower</td> </tr> </tbody> </table>	Description	Minimum Obligation	Deduction recovery to be affected in the monthly bill	Short fall in deployment of minimum manpower described in the agreement	100%	100% of the monthly charge for the manpower	Miscellaneous issues related to conduct & service of manpower deployed for duty	100%	10% of the monthly charge of the manpower	Disobedience of orders of Client to perform	100%	10% of the monthly charge of the manpower	<p>Deficiencies and delays in a project may occur due to unforeseen circumstances and factors beyond the reasonable control of the consultant such as data unavailability, administrative approval, etc.</p> <p>Therefore, we request you to remove such stringent clause.</p>	<p>100% Penalty indicates to the categories under which shortfall in deployment is noticed.</p>
Description	Minimum Obligation	Deduction recovery to be affected in the monthly bill														
Short fall in deployment of minimum manpower described in the agreement	100%	100% of the monthly charge for the manpower														
Miscellaneous issues related to conduct & service of manpower deployed for duty	100%	10% of the monthly charge of the manpower														
Disobedience of orders of Client to perform	100%	10% of the monthly charge of the manpower														

			<p>requisite work assigned</p>		
12	<p>Page No. 49/ Appendix-1: Consultancy Team (Qualification &amp; Experience Professional Experience</p>		<p>In case of respective instance of non-performance regularly, the client may take necessary action for termination of Contract and forfeiture of Performance Bank Guarantee after issuing maximum of 15 days' of notice</p> <p>The professional should have minimum 2 years of employment (residency period) in pay roll of the participating bidders for which they have to submit TDS / PF certificates.</p>	<p>We wish to submit that consulting firms such as ours also maintain a pool of highly qualified expert consultants with the requisite expertise to successfully deliver assignments of this nature However. such experts are often engaged on a contractual or retainer basis rather than as full-time payroll employees</p> <p>Therefore. we kindly request you to consider experts engaged on a contractual/retainer basis with the bidder as eligible under this criterion.</p> <p>This clause appears restrictive in nature and we kindly request that this may not be made a mandatory requirement. We suggest that bidders may be permitted to propose eligible experts who are willing to provide formal commitments/ consent for this assignment</p>	<p>RFP Conditions Prevailed</p>



## ODISHA STATE AGRICULTURAL MARKETING BOARD

Plot No.1800 (P), Baramunda, Post-Khandagiri, Near Indian Oil Petrol Pump Bhubaneswar  
Ph. No. 0674-2351311, Email: osamboard99@yahoo.com, Website: www.https://osamb.odisha.gov.in

Tender No: \_\_\_\_\_

Date: \_\_\_\_\_

### REQUEST FOR PROPOSAL

General Manager, OSAM Board, Bhubaneswar invites Request providing Engineering Services for various projects of Odisha State Agricultural Marketing Board (OSAM BOARD).

The complete RFP document covering the details of the scope of the services, eligibility criteria, selection process, and other details can be downloaded from <https://osamb.odisha.gov.in> and <https://coop.odisha.gov.in>.

The indicative bid process timelines are as below:

Sl. No	Activity	Time Line
1.	Issue of RFP	10-02-2026
2.	Submission of Pre-Proposal Queries	18-02-2026
3.	Pre-Proposal Meeting	20-02-2026
4.	Upload of Pre-Bid clarification date & time	27-02-2026
5.	Due Date for Submission of Proposal	10-03-2026
6.	Opening of Technical Bid	11-03-2026
7.	Opening of Financial Bid	Will be intimated Later

Bidders are advised to prepare and submit their proposals only after visiting the location and confirming the service level requirements and baseline information for the purpose of preparation of their proposal.

Any Clarifications/ Addendum/ Corrigendum/ Cancellation Notice of the RFP will be uploaded in the websites <https://osamb.odisha.gov.in> and <https://coop.odisha.gov.in>. The authority reserves the right to accept/reject any/all proposals/cancel the entire selection process at any stage without assigning any reason thereof.

  
General Manager,  
OSAM Board, Bhubaneswar

**BIDDER DATA SHEET**

SL NO.	DESCRIPTION	RELATED INFORMATION
1.	Name of the Authority	<b>General Manager, Odisha Agricultural Marketing Board (OSAM Board)</b>
2.	Title of Request for Proposal (RFP)	Selection of Programme Management Consultant (PgMC) for providing Engineering Services for various projects of Odisha State Agricultural Marketing Board (OSAM Board).
3.	Contract Period	03 years (i.e. 36 Months)
4.	Method of Selection	Quality cum Cost Based Selection (QCBS) 70:30
5.	Proposal Validity	180 Days
6.	Publication of RFP Notice	10 / 02 / 2026
7.	Downloading RFP Document	Bidders can download the complete RFP Document from the websites <a href="http://www.osamb.odisha.gov.in">www.osamb.odisha.gov.in</a> and <a href="https://coop.odisha.gov.in">https://coop.odisha.gov.in</a>
8.	Deadline for Submission of Pre-Proposal / Pre-Bid Queries Query	Pre-bid queries shall be sent by 18 / 02 / 2026 by 4:00 PM to <a href="mailto:osamboard99@yahoo.com">osamboard99@yahoo.com</a> as per the prescribed format at <a href="#">Annexure-II</a> . Queries submitted beyond the above deadline will not be taken into consideration
9.	Pre-bid meeting	The pre-bid meeting shall be held on 20 / 02 / 2026 at 03:00 PM at Conference Hall, <b>Odisha Agricultural Marketing Board (OSAM Board)</b> Plot No.-1800(P), Near Ramamani Indian Oil Petrol Pump, Baramunda, Khandagiri, Bhubaneswar, Odisha – 751030
10.	Proposal Due Date	10 / 03 / 2026, 05:00 PM
11.	Date of opening of Technical Proposal	11 / 03 / 2026, 12:30 PM
12.	Date of Technical Presentation	To be intimated later
13.	Date of opening of Financial Proposal	To be intimated later
14.	Address for Submission of Proposal	<b>The General Manager Odisha Agricultural Marketing Board (OSAM Board)</b> Plot No.-1800(P), Near Ramamani Indian Oil Petrol Pump, Baramunda, Khandagiri, Bhubaneswar, Odisha - 751030 <b>Contact Number (0674) 295 4311/295 2416,</b> <b>Email - <a href="mailto:osamboard99@yahoo.com">osamboard99@yahoo.com</a></b>
15.	Mode of Submission of Proposal	Speed Post / Courier only to the address and time as specified above. Submission of proposal through any other mode will be rejected.

SL NO.	DESCRIPTION	RELATED INFORMATION
16.	Bid Processing Fee (Non-Refundable)	<b>Rs. 10,000/-</b> (Rupees Ten Thousand Only) - (GST under RCM by the Bidder) through Demand Draft in favour of " <b>General Manager, OSAM Board</b> " payable at any scheduled commercial bank at Bhubaneswar.
17.	Earnest Money Deposit / Bid Security	<b>Rs. 30,00,000/- (Rupees Thirty Lakhs Only)</b> through Demand Draft in favour of " <b>General Manager, OSAM Board</b> " payable at any scheduled commercial bank at Bhubaneswar / also allow Bank Guarantee for EMD in the prescribed format at <b>Annexure -5</b> .
18.	Place of Opening of Proposal:	The technical proposal will be opened by the tender inviting authority in the presence of authorized representative of the bidder.
19.	Performance Security	Selected bidder must submit Performance Security of the amount equivalent to 5% of the Contract Value in the form Performance Bank Guarantee (prescribed format at <b>Annexure-III</b> ) pledged to <b>General Manager, OSAM Board, Bhubaneswar</b> , payable at Bhubaneswar.
20.	Signing of Service Agreement (SA)	Within 14 (Fourteen) days from the date of issue of Letter of Award (LoA)
21.	Mobilization Period and Commencement of Service	15 days from the signing of Service Agreement (SA) / Request from OSAM
22.	While all information/data given in the RFP are accurate within the consideration of scope of the proposed assignment to the best of the knowledge, the Client holds no responsibility for accuracy of information and it is the responsibility of the bidder to check the validity of information/data included in this document. The tender inviting authority reserves the right to accept / reject any/all proposals / terminate the entire selection process at any stage without assigning any reason thereof.	

1. RFP can be downloaded from OSAMB website i.e. [www.osamb.odisha.gov.in](http://www.osamb.odisha.gov.in) and <https://coop.odisha.gov.in> (for view and download).
2. Subsequent corrigendum, if required, shall appear in this website

## 1. Pre-Qualification Criteria:

Prior to the evaluation of the Qualification Proposals, each Bidder's Eligibility Proposal will be assessed based on the following Eligibility Criteria (**Eligibility Criteria**). Each Bidder is required to provide copies of the following supporting documents/information as part of its Eligibility Proposal failing which the Proposal will be rejected.

SI No.	Description	Supporting Document
1	The Applicant shall either be a society/ Proprietorship/ company /partnership firm/ LLP etc with required experience and registered under relevant Acts.	Documentary evidence shall have to be submitted along with the Proposal
2	Similar works refers to Programme Management Consultancy/ Project Management Consultancy Services / infrastructure design works for projects related to the development of markets/ mandis/ warehouse/ godowns/ buildings/ multi-level car parking/ stadium infrastructure / industrial infrastructure including warehouse / infrastructure projects with building component etc.	Copy of Work orders/Agreement along with the completion certificate as per <b>Form TECH-5</b>
3	<p>Bidder must have successfully completed at least Three (3) assignments of similar* nature (having project value each <math>\geq</math> <b>INR 50 Crores**</b>, in the infrastructure / construction sector under Central / State Govt. / Externally Aided Projects / Autonomous bodies operated under Govt. administrative control / PSU during the last 10 Years as on the bid due date.</p> <p>*Similar works refers to Programme Management Consultancy/ Project Management Consultancy services / infrastructure design works for projects related to the development of markets/ mandis/ warehouse/ godowns/ buildings/ multi-level car parking/ stadium infrastructure / industrial infrastructure including warehouse / infrastructure projects with building component etc.</p> <p>Only completed projects (successful continuous operation of PGMC/ PMC for a period of at least 2 years in a single work order without extension) shall be considered for evaluation.</p> <p>**Please note that project value refers to the total value of project including works and not the consultancy fee. Also, project cost can contain costs of multiple projects / project components, but all such projects must have been executed under a single contract / agreement.</p> <p>*** Credentals of parent company / associates to be considered</p>	Copy of Work orders/Agreement along with the completion certificate as per <b>Form TECH-5</b>
4	<p><b>Financial Criteria</b></p> <p>Average financial turnover of the Bidder should be at least INR 30 Crores in last 3 financial years ending 31.03.2025.</p>	Statutory Auditor/ Chartered Accountant certificate along with Financial Statements as per Form TECH-3

5	Bidder must not have been barred or blacklisted by the GoI, any state government, or any of its organisations from participating in any project or being awarded any contract and the bar subsists on the Proposal Due Date.	Undertaking as per <b>Form TECH-7</b> on stamp paper of appropriate value.
6	A Bidder shall not have a Conflict of Interest. A Bidder shall be considered to have a Conflict of Interest if any of the conditions set out in Clause 13 of this RFP apply to the Bidder.	Self-Declaration from the Bidder as per <b>Form TECH-6</b>
7	Bidders shall warrant by its proposal that the contents of its proposal have been arrived at independently without any collusion among two or more interested parties.	Anti-Collusion certificate in form <b>TECH-10</b>

**Please note - For the purposes of this RFP, consortium / JV is not allowed.**

**1.1 Documents / Formats need to be submitted along with TECHNICAL PROPOSAL:**

The bidders have to furnish the following documents duly signed in along with their Technical Proposal:

- Filled in Bid Submission Check List in Original (**Annexure-I**)
- Covering letter (TECH- 1) on Bidder's letterhead.
- Bid Processing Fee & Earnest Money Deposit (EMD) as applicable
- General Details of the Bidder (TECH - 2)
- Financial Capacity of the Bidder (TECH - 3)
- Power of Attorney (TECH - 4) in favour of the person signing the Proposal on behalf of the Bidder.
- Project Experience of the bidder (TECH - 5)
- Undertaking regarding Conflict of Interest (TECH - 6)
- Undertaking for Non-Blacklisting (TECH-7)
- Approach, Methodology & Work Plan to undertake the assignment (TECH - 8)
- Undertaking for no judicial proceeding (TECH - 9)
- Anti-Collusion Certificate (TECH - 10)
- CVs of the Key Personnel (TECH - 11)
- PAN & GSTIN
- Copies of Annual Audited Report for the financial years of 2022-23, 2023-24 & 2024-25.
- Project Performance/ Completion Certificates for the projects mentioned in TECH-5

**Bidders should submit the required supporting documents as mentioned above. Bids not conforming to the eligibility criteria and non-submission of required documents as listed above may lead to rejection of the bid. Submission of forged documents will also result in rejection of the bid. Bidders are advised to study all instructions, forms, terms & conditions and other important information as mentioned in the RFP Document. The proposal must be complete in all respect and indexed. Each page should be numbered and signed by the authorized representative.**

**12.2 Technical Capability:** Technical evaluation will be done only for those applicants who clear the requirements set in the 'Pre-Qualification Criteria'. The Technical eligibility of the candidate shall be assessed based on the following criteria:

S. N.	Evaluation Criteria	Maximum Marks	Relevant Technical Form
1	<p>The bidder should have a minimum annual average turnover (from consulting / advisory business) of at least INR 30 Crores in the last 3 Financial Years (ending 31st March 2025)</p> <p>Average Annual Turnover greater than INR 30 Crores and up to INR 40 Crores – 10 Marks</p> <p>Average Annual Turnover greater than INR 40 Crores and above - 20 Marks</p>	20	TECH-3
2	<p>Bidders must have successfully <b>completed*</b> at least Three (3) assignments of similar** nature (having <b>Project Value <math>\geq</math> INR 50 Crores***</b>, in the infrastructure / construction sector under Central / State Govt. / Externally Aided Projects / Autonomous bodies operated under Govt. administrative control / PSU during the last <b>10 Years</b> as on the bid due date. The assignment referred as above must be in single consultant's contract, not in consortium or joint venture or partnership during the last <b>10 (Ten) years</b> as on the proposal due date.</p> <p>For conditions related to the experience and definition of 'successful completion', 'project of similar nature' and 'project cost', please refer to Section-2, Clause 1, point 3 of table.</p> <p>For 3 completed similar projects conforming to the given conditions – 15 Marks</p> <p>For <u>each</u> additional similar project conforming to the above conditions – 5 Marks</p>	30	TECH-5
3	<p>Experience in DPR preparation for at-least one project of value <math>\geq</math> <b>INR 100 Crores*</b> of similar category for which RFP invited in last 10 financial years *</p> <p><b>1 Project- 4 Marks</b> <b>2 Mark for each completed additional project</b></p> <p><i>*Please note that project value refers to the total value of project including works and not the consultancy fee.</i></p>	10	
4	<b>**Evaluation of Key Personnel</b>	20	TECH-11
4.1	Team Leader cum Project Management Expert	5	
4.2	Construction Manager	3	
4.3	Civil Design Engineer (Structural Engineer)	4	

4.4	Electrical/Mechanical Engineer - 1 nos.	2	
4.5	Civil Engineer - 4 nos.	6	
5	Quality of the presentation - the presentation should contain Company profile & Differentiating factors Similar work experience Approach & Methodology (Proposed manpower, standard operating procedure and quality control mechanism, Work Plan, grievance redressal, value provided to Authority etc.) Technological solutions deployed by agency	20	TECH-8
<b>Total</b>		<b>100</b>	<b>Total</b>

- (i). **Date, time and venue for Technical Presentation shall be intimated later.**
- (ii). In the first stage, the Technical Proposal will be evaluated based on the parameters stated above. For each Technical Proposal, the total points that can be awarded for each Bidder are 100, and the minimum technical score (T) that a Bidder requires to qualify for opening of the Financial Proposal is **70**.

**PERFORMANCE BANK GUARANTEE FORMAT**

To  
**The General Manager**  
**OSAM Board**  
**Bhubaneswar**

**WHEREAS**..... (Name and address of the Service Provider) (hereinafter called "the Service Provider") has undertaken, in pursuance of RFP No..... Dated ..... to undertake the service of ..... (description of services) (herein after called "the contract").

**AND WHEREAS** it has been stipulated by ..... (Name of the Client) in the said contract that the Service Provider shall furnish you with a bank guarantee by a scheduled commercial bank recognized by you for the sum specified therein as security for compliance with its obligations in accordance with the contract;

**AND WHEREAS** we have agreed to give the supplier such a bank guarantee;

**NOW THEREFORE** we hereby affirm that we are guarantors and responsible to you, on behalf of the Service Provider, up to a total of ..... (amount of the guarantee in words and figures), and we undertake to pay you, upon your first written demand declaring the Service Provider to be in default under the contract and without cavil or argument, any sum or sums within the limits of (amount of guarantee) as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

We hereby waive the necessity of your demanding the said debt from the Service Provider before presenting us with the demand.

We further agree that no change or addition to or other modification of the terms of the contract to be performed there under or of any of the contract documents which may be made between you and the Service Provider shall in any way release us from any liability under this guarantee and we hereby waive notice of any such change, addition or modification.

This performance bank guarantee shall be valid until the .... day of ....., YYYY  
Our branch at Bhubaneswar (Name & Address of the Bank) is liable to pay the guaranteed amount depending on the filing of claim and any part thereof under this Bank Guarantee only and only if you serve upon us at our Bhubaneswar branch a written claim or demand and received by us at our Bhubaneswar branch on or before Dt..... otherwise bank shall be discharged of all liabilities under this guarantee thereafter.

.....  
**(Signature of the authorized officer of the Bank)**

.....  
**Name and designation of the officer**  
.....

.....  
**Seal, name & address of the Bank & Branch**

**TECH-5****PAST EXPERIENCE OF THE BIDDER**

List of completed assignments only of similar nature\*\* in any sector during last seven years

Sl. no.	Period	Name of the Assignment with details thereof	Name of the Client	*Contract Value (in INR) and Duration in Month	Date of Award / Commencement of assignment	Date of Completion of assignment	Remarks if any
A	B	C	D	E	F	G	H
1							
2							
3							
4							
5							

Authorized Signatory [In full and initials]: \_\_\_\_\_

Name and Designation with Date and Seal: \_\_\_\_\_

**Note: Bidders are requested to furnish the list of assignments of similar undertaken during the last 10 Years (preceding the due date of proposal) as per the above prescribed format only. Information not conforming to the above format will be treated as non-responsive. Copies of the Work order / Contract Document / Completion Certificate from the previous Clients need to be furnished along with the above information.**

**\*\*Please refer to Section-2 of RFP for definition of Similar nature of Works.**

**Note:**

**Bidder must have successfully completed at least Three (3) assignments of similar\* nature (having project value each  $\geq$  INR 50 Crores\*\*, in the infrastructure / construction sector under Central / State Govt. / Externally Aided Projects / Autonomous bodies operated under Govt. administrative control / PSU during the last 10 Years as on the bid due date. For conditions related to the experience and definition of 'successful completion', 'project of similar nature' and 'project cost', please refer to Section-2, Clause 1, point 3 of table. • For 3 completed similar projects conforming to the given conditions – 15 Marks • For each additional similar project conforming to the above conditions – 5 Marks**

**Reimbursable components****1. Travel**

Sr.No	Mode of travel	Per day charge (in INR)	Total days (approx.) of travel in 1 month	Total months	Total amount (in INR)
1	Toyota Innova	4000	7	36	10,08,000

**2. Accommodation**

Sr.No	Accommodation	Per day charge for one room (in INR)	Total days (approx.) of travel in 1 month	Total months	Total amount (in INR)
1	Hotel	3000	7	36	7,56,000

**3. Office stationery**

Sr.No	Type	Lump sum expenditure per month (in INR)	Total months	Total amount (in INR)
1	Office stationeries	25000	36	9,00,000

\*This is an approximate budgetary provision for the above expenses that may be incurred to perform the PGMC duties efficiently. However, PGMC shall submit actual bills for the above-mentioned items of expenses to OSAMB for reimbursement.

## SECTION 5: APPENDIX-2

**BREAKDOWN OF LOCAL CURRENCY COSTS**

Sl. No.	Key personnel	No. of personnel required	Total Man-Month	Billing Rate Per Person (in INR)	Amount without GST (in INR)
<b>A. Project Supervision Services: Key Personnel for Supervision &amp; other Engineering services</b>					
1	Team Leader cum Project Management Expert	1	36		
2	Construction Manager	1	36		
3	Civil Design Engineer (Structural Engineer)	1	36		
4	Electrical/Mechanical Engineer	1	36		
5	Civil Engineer	4	36		
	<b>Sub-Total (A)</b>				
<b>B. Other Personnel:</b>					
6	Senior Architect	1	36		
7	Procurement Expert	1	36		
	<b>Sub-Total (B)</b>				
<b>C. Planning &amp; Design Services</b>					
Sl. No.	Particulars	Unit	Rate (%)	Amount	
1	Lumpsum Consultancy Fees for projects to be executed on EPC Turnkey mode, based on total indicative project cost of INR 200 Crores (for various projects)	%			
2	Lumpsum Consultancy Fees for projects to be 'item-rate contract mode, based on total indicative project cost of INR 200 Crores (for various projects)	%			
<b>Sub-Total (C)</b>					
<b>Total (A+B+C)</b>					

(All the breakup of expenses is indicative only to arrive the total consultancy fee)