

SL#	Bidder Name	RFP Chapter No.	RFP Clause No.	RFP Page No.	Clause Details as per RFP	Query/Clarification/ Suggestion	Response/ Resolution
1	Addsoft Technologies Pvt. Ltd	Pre-Qualification/Eligibility Criteria	7	19	One project of similar nature in system integration, not less than the amount ₹24,00,00,000/- (Twenty Four Crores Only) OR Two projects of similar nature in system integration) not less than the amount ₹ 18,00,00,000/- (Eighteen Crores Only) OR Three projects of similar nature in system integration, not less than the amount ₹12,00,00,000/- (Twelve Crores Only)	Similar Project Value 6 Crore	No Change, As per RFP
2	Addsoft Technologies Pvt. Ltd	Minimum Technical Specifications: Annexure-4		38	Certification Minimum Certification : BIS, UL, FCC Class A/B or equivalent	Request to exclusion of UL certification (belong to American standard)	No Change, As per RFP
3	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Payment Schedule	12.2	34 & 35	Delivery, Installation and Certification from the client (80% of the contract value)	Requesting to please change to 90% of the contract Value against Delivery. Payment Shall be made on prorated basis on delivery & Verification thereof of each 1000 display unit in FIVE lots.(70% of the Invoice value of each 1000 display unit)	No Change, As per RFP
4	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Payment Schedule	12.2	35	Note: In case the site is not ready and any dependency from the department then the bidder will get 60% of amount towards delivery of the materials at site. The remaining 20% will be released after Installation.	Requesting to please change to 90% of the contract Value towards delivery.	No Change, As per RFP
5	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Payment Schedule	12.2	35	Note: In case the site is not ready and any dependency from the department then the bidder will get 60% of amount towards delivery of the materials at site. The remaining 20% will be released after Installation.	Requesting to please change to 90% of the contract Value towards delivery.	No Change, As per RFP
6	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt	Payment Schedule	12.2	35	Training & UAT : 10 % of the contract value (1. Training manual & UAT Certificate) Requesting to please change to 5% of the contract Value.	Requesting to please change to 5% of the contract Value.	No Change, As per RFP

7	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Payment Schedule	12.2	35	Satisfactory functioning of the system in line with the desired goal	Requesting to please change to 5% of the contract Value.	No Change, As per RFP
8	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Qualification/Eligibility Crit	7	19	<p>The bidder must have successfully undertaken at least the following numbers of similar assignments of value specified herein during last 7 years:</p> <p>One project of similar nature in system integration, not less than the amount ₹24,00,00,000/- (Twenty Four Crores Only)</p> <p>OR</p> <p>Two projects of similar nature in system integration) not less than the amount ₹ 18,00,00,000/- (Eighteen Crores Only)</p> <p>OR</p> <p>Three projects of similar nature in system integration, not less than the amount ₹12,00,00,000/- (Twelve Crores Only)</p> <p>“Similar Nature” is defined as: Supply, Installation & Commissioning of IT Hardware i.e., Desktop/Laptop/TVs/Panel/other IT Components including software in any State Govt./Central Govt./PSUs/Corporation in last seven years. Purchase Order (PO) should be in the name of bidder only. Consortium Purchase orders will not be considered.</p> <p>All the components should be included in single PO.</p>	<p>Request to change : The bidder/OEM must have successfully undertaken at least the following numbers of similar assignments of value specified herein:</p> <p>One project of similar nature in system integration, not less than the amount ₹12,00,00,000/- (Twelve Crores Only) OR</p> <p>Two projects of similar nature in system integration) not less than the amount ₹ 9,00,00,000/- (Nine Crores Only) OR</p> <p>Three projects of similar nature in system integration, not less than the amount ₹6,00,00,000/- (Six Crores Only)</p> <p>“Similar Nature” is defined as: Supply, Installation & Commissioning of IT Hardware i.e., Desktop/Laptop/TVs/Panel/other IT Components including software in any State Govt./Central Govt./PSUs/Corporation in last seven years. Purchase Order (PO) should be in the name of bidder / OEM only. Consortium Purchase orders will not be considered. All the components should be included in single PO.</p>	No Change, As per RFP

9	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Fact Sheet , Performance Bank Guarantee (PBG)	2	11	Performance Bank Guarantee (PBG) @ 10% of the cost of the project from any Nationalized/Scheduled Commercial Bank in the prescribed format in favour of the Odisha Computer Application Centre shall be submitted by the successful bidder within 30 days of issue of work order.	Request to change the EPBG @ 3%	Performance Bank Guarantee (PBG)/EPBG @ 10% of the cost of the project from any Nationalized/Scheduled Commercial Bank in the prescribed format in favour of the Odisha Computer Application Centre shall be submitted by the successful bidder within 30 days of issue of work order.However, local MSMEs (MSMEs registered in Odisha) are allowed to submit 25% of the above amount towards PBG/EPBG.
10	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Qualification/Eligibility Crit	7	18	The average annual turnover of the bidder during the last 3 financial years ending on 31st March 2022 must not be less than ₹ 100 Crores from IT/ITeS (as per the last published audited balance sheets).	Average Turnover of the bidder from IT/ITES must be 50 Crores (Rupees Fifty Crore) in last three financial years ending with 31st March 2022.	The average annual turnover of the bidder during the last 3 financial years ending on 31st March 2022 must not be less than ₹ 70 Crores from IT/ITeS (as per the last published audited balance sheets).
11	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Annexure-4	13.1.4	38	Direct	Direct / Edge LED, (Reason/ Justification: There are 2 kinds of technology , Edge LED and Direct LED , OEMs are having wither edge or direct LED, Edge LED is a advance Technology than Direct LED as it gives symmetry of light on complete screen.)	Refer to revised technical specification in the Corrigendum

12	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Annexure-4	13.1.4	38	Brightness : 400 or higher	Brightness : 350 or higher (Reason/ Justification : 350 Nits Brightness is sufficient enough to operate in signage requirement, 400 nits or above goes in airport / railway cases. Across India all major signage tenders are released with 350 nits brightness or more.)	Refer to revised technical specification in the Corrigendum
13	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Annexure-4	13.1.4	38	Static (Panel) Contrast Ratio: 5000:1 or higher	Static (Panel) Contrast Ratio : 4000:1 or higher (Reason/ Justification : Its Industry Standard since we have VA panel)	Refer to revised technical specification in the Corrigendum
14	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Annexure-4	13.1.4	38	Broadcasting System : Digital (Terrestrial, Cable, Satellite) DVB-T2/C	Broadcasting System : To be deleted (Reason/ Justification :These ports are required for hotels , As requirement is for signage Display , mentioned ports are not required and also not available in signage displays.)	Refer to revised technical specification in the Corrigendum
15	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Annexure-4	13.1.4	38	Power Consumption : Max 100W	Power Consumption : Max 110 W (Reason/ Justification : Every OEM display has different Power consumption,)	Refer to revised technical specification in the Corrigendum
16	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Annexure-4	13.1.4	38	Processor : Quad Core Processor with 128GB memory(Inbuilt or external)	Processor : Quad Core with 8 GB internal memory (Reason/ Justification : As inbuilt signage software reduces the after sales service complexity and only 8 gb inbuilt memory is enough to store and run signage content.	Refer to revised technical specification in the Corrigendum
17	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Annexure-4	13.1.4	38	Hardware & Software Features : Temperature Sensor, Auto Level, Wifi, Launcher Bar, Web Browser, , Screen Share (Miracast), , Bluetooth for Control application : Keyboard/Mouse, HDMI- ARC ,	Hardware & Software Features : Request To deleted IP Channel Manager : NA ,Soft App : NA, Smart Share : NA (Reason/ Justification :Remove Smarty Share, SOFT AP & IP Channel Manager as these are not required in signage application and also not available in signage display s , Add Bluetooth for control application, Keyboard Mouse ,	Refer to revised technical specification in the Corrigendum

18	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Annexure-4	13.1.4	38	Real-time broadcast of contents (text, image, audio, video, etc.) from a central location over internet. Popular formats like mp4 or similar (for video), jpg, png, gif or similar (image), swf or similar (flash) to be supported.	Remove - swf or similar (flash): NA (Flash : NA)	Refer to revised technical specification in the Corrigendum
19	OASYS Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Annexure-4	13.1.4	38	Preview of the final content and content approval by authorized (central/local) persons before the final upload.	<p>Preview of the final content and content approval by authorized (central/local) persons before the final upload.: User Profiles can be created with Content Publish right to specific user only. Requesting you to please include</p> <p>1.) Software need to support Major Indian Language Fonts.</p> <p>2.) Software need to be capable of running live streaming content from HTTP/RTP.</p> <p>3.) Solution should not involve any additional media player and display with inbuilt SoC (System on Chip) should only be considered.</p>	Refer to revised technical specification in the Corrigendum
			MII Clause	Local content - 50 % or Higher and OEM must have R & D center in India .	Requesting you to please include MII compliant minimum 50% & higher.		
			Orientation	Landscape / Portrait	It should be both mode supported Landscape and Portrait for better content management and visibility as per requirement		
			features	Center IR , Temperature Sensor Auto Level , Workspace (Microsoft365/VMWare/RDP) Custom Home, Auto Source Switching & Recovery,	These features are very much important for central monitoring and content paying.		
			Logo	Should have customized Logo when no signal is active	You can play the name of OCAC or Odisha Govt Logo in case of no active signal		
			File Support	Direct viewing of PPT, Word ,PDF, Images and Video from pen drive	For Local content enabling in case of failure of Network etc.		
	OASYS		Inbuilt embedded Signage Software	Inbuilt embedded Signage Software from Same display OEM,	For batter Support & services.		

20	Cybernetics pvt.ltd./ Netcom Infotech Pvt Ltd.	Requested to Add	IP Rating	IP5X	It should be IP5X as because of the ruggedness
			Remote Controlling of Device	Laptop / Desktop should be controlled remotely by external Keyboard and mouse through display	For batter Management of Content
			External Control	RS232C(in/out), RJ45	For Content management remotely
			Safety Certificates	CE, UL & BIS, EMC-Class B	
			Service Center	OEM must have minimum 25 authorized Service Centre in various districts of Odisha .(legal service agreement to be submitted)	since larger number of devices are required in the project and hopefully lots of remote location will be there.
			Local content	OEM must have office in Odisha with valid GST no. and Product should not be manufactured in any country sharing land border with India	As Indian Govt already announced to restrict import of many item like Laptop Pc's Tablet Etc.
			Local content	Product must be manufactured in OEM owned factory in India.	As Indian Govt already announced to restrict import of many item like Laptop Pc's Tablet Etc.
			OEM	Display OEM must have sold at least 2000 no. signage software license in India in Last 3 years to Government institutions, (PO copy	As there is a huge no of Qty is there in the tender.

21	RV SOLUTIONS PVT LIMITED	Qualification/Eligibility Crit	7	19	The bidder must have successfully undertaken at least the following numbers of similar assignments of value specified herein during last 7 years: One project of similar nature in system integration, not less than the amount ₹24,00,00,000/- (Twenty Four Crores Only) OR Two projects of similar nature in system integration) not less than the amount ₹ 18, 00,00,000/- (Eighteen Crores Only) OR Three projects of similar nature in system integration, not less than the amount ₹12,00,00,000/- (Twelve Crores Only)	The Bidder/ OEM must have successfully undertaken at least the following numbers of similar assignments of value specified herein during last 7 years: One project of similar nature in system integration, not less than the amount ₹24,00,00,000/- (Twenty Four Crores Only) OR Two projects of similar nature in system integration) not less than the amount ₹ 18, 00,00,000/- (Eighteen Crores Only) OR Three projects of similar nature in system integration, not less than the amount ₹12,00,00,000/- (Twelve Crores Only)	No Change, As per RFP
22	RV SOLUTIONS PVT LIMITED	Pre-bid Meeting & Clarifications	10	22	The Pre-Bid Conference will be held in the conference hall of Odisha Computer Application Centre, Bhubaneswar or in virtual mode as per the schedule given in RFP.	Request you to share the Online link, to participate in the Pre bid. , i.e request for online Pre bid also for the out station Bidders	Link was shared
23	RV SOLUTIONS PVT LIMITED	Payment Schedule	12.2	34	Delivery, Installation and Certification from the client department for the Equipment 80% of the Contract Value	Request you to change the payment terms 50% Against supply and 30% Against installation ,Balance against AT	No Change, As per RFP

24	RV SOLUTIONS PVT LIMITED	Digital Signage Software:		38	The Digital Signage Software solution shall be server-client based, Multi-User Access, Multi-Screen Support, Creating and Editing Schedules, Easy Delivery, Easy Management, Easy Program Creation and Scheduling Manageable over the Network (Intranet/Internet & Extended WAN Links), and easy-to-use. Digital signage software to provide the following general features & content management facilities	Request you to allow cloud based software	No Change, As per RFP
25	RV SOLUTIONS PVT LIMITED	General			ROW issues	Request for clarity on ROW	Not related to RFP
26	RV SOLUTIONS PVT LIMITED	General			Connectivity	Request for clarity on the scope of connectivity i.e Internet / MPLS	Internet
27	RV SOLUTIONS PVT LIMITED	Transportation	11.11	32	The Agency shall be responsible for transport by sea, rail and road or air and delivery of the material in the good condition to the consignee at project locations. In the event of any loss, damage, breakage or leakage or any shortage the bidder shall be liable to make good such loss and shortage found at the checking/ inspection of the material by the consignee. No extra cost on such account shall be admissible.	Request for arrange the storage place at different locations	The devices will be delivered at locations to be identified with 1 at each location. OCAC will facilitate
28	E SQUARE SYSTEM & TECHNOLOGIES PVT. LTD.	Pre-Qualification/Eligibility Criteria	7	18	The average annual turnover of the bidder during the last 3 financial years ending on 31st March 2022 must not be less than ₹ 100 Crores from IT/ITeS (as per the last published audited balance sheets).	We Would like to request you to kindly amend the turnover amount to 65 crore during the financial ending with 2022-23	The average annual turnover of the bidder during the last 3 financial years ending on 31st March 2022 must not be less than ₹ 70 Crores from IT/ITeS (as per the last published audited balance sheets).

29	E SQUARE SYSTEM & TECHNOLOGIES PVT. LTD.	Pre-Qualification/Eligibility Criteria	7	19	The bidder must have valid ISO 9001 & ISO 20000 Certificate as on date of submission of this RFP.	As this is a IT turnkey project, we request you to kindly add the below certifications for the better service ISO 14001, ISO 27001 & CMMI level 3	No Change, As per RFP
30	E SQUARE SYSTEM & TECHNOLOGIES PVT. LTD.	Project Deliverable, Milestones & Time Schedule	5.2	16	Delivery fo Equipment -8 Weeks from date of issue of purchase order to the Bidder.	We request you to kindly extend the delivery timeline upto 14-16weeks	No Change, As per RFP
31	E SQUARE SYSTEM & TECHNOLOGIES PVT. LTD.	Fact Sheet, Performance Bank Gurantee	2	11	Performance Bank Guarantee (PBG) @ 10% of the cost of the project from any Nationalized/Scheduled Commercial Bank in the prescribed format in favour of the Odisha Computer Application Centre shall be submitted by the successful bidder within 30 days of issue of work order.	As we are registered with MSME, We would like to request you to kindly amend this clause to PBG 3% of the project cost.	Performance Bank Guarantee (PBG)/EPBG @ 10% of the cost of the project from any Nationalized/Scheduled Commercial Bank in the prescribed format in favour of the Odisha Computer Application Centre shall be submitted by the successful bidder within 30 days of issue of Notification of award. However, local MSMEs (MSMEs registered in Odisha) are allowed to submit 25% of the above amount towards PBG/EPBG.
32	E SQUARE SYSTEM & TECHNOLOGIES PVT. LTD.	Payment Schedule	12.2	34	Delivery, Installation and Certification from the client department for the Equipment Payment will be 80% of the contract Value	We request you to kindly amend it to 90% of the contract value	No Change, As per RFP
					Training & UAT	We request you to kindly amend it to 5% of the contract value	No Change, As per RFP
					Satisfactory functioning of the system in line with the desired goal	We request you to kindly amend it to 5% of the contract value	No Change, As per RFP

33	E SQUARE SYSTEM & TECHNOLOGIES PVT. LTD.	Request to addition of the clause for better service support				As this is a IT turnkey project with the service & installation across the odisha, the bidder have the minimum man power of 50nos or above engineers with its payroll to be employed in the all 30districts of Odisha. EPF & ESI challan required against the same.	No Change, As per RFP
34	E SQUARE SYSTEM & TECHNOLOGIES PVT. LTD.	Minimum Technical Specification	13.1.4	38	Power Consumption - Max up to 100W	Request you to kindly allow the power consumption maximum up to 150W for wider participation.	
35	E SQUARE SYSTEM & TECHNOLOGIES PVT. LTD.	Minimum Technical Specification			This is a very big project in digital signage with a quantity of 5000 units so we are requesting to add a PQ as OEM should have direct office in Odisha from last 5 years (GST certificate need to submit) and 15 numbers of active service centre throughout Odisha with minimum 6 months operation. (All ASC should be active from 6 months in Odisha)		Refer to revised technical specification in the Corrigendum
36	E SQUARE SYSTEM & TECHNOLOGIES PVT. LTD.	Minimum Technical Specification			OEM should have supply 2000 Units of 43 inch or higher digital signage TV in any government sector.		
37	Reliance Jio	Fact Sheet - Earnest Money Deposit (EMD)	2	11	The bidder is required to submit Earnest Money Deposit (EMD) amounting to ₹ 7,00,000/- (Seven Lakhs Only) in shape of Bank Draft in favour of Odisha Computer Application Centre, Bhubaneswar or Bank Guarantee issued from any of the Scheduled Banks as per the prescribed format in this RFP.	Is there any relaxation for EMD given to registered MSME's who wish to participate in the tender bid?	No Change, As per RFP
38	Reliance Jio	Pre-Qualification/Eligibility	7	18	The bidder must be a company registered in India under Indian Companies Act 1956/2013 and must have GST registration & up- to-date Income Tax Return, PAN Number as on 31st March, 2022 and must be having business operations in India for at least last five years as on 31st March 2022.	Can the business operations experience of entity must be reduced to two years for MSME's? And can this be calculated for the period until March 2023?	No Change, As per RFP
39	Reliance Jio	Pre-Qualification/Eligibility Criteria - Legal Entity	7	18	Consortium or subcontracting of any kind shall not be acceptable for this project. Any deviation would lead to disqualification or termination of the same.	Can one of the Group companies or Parent company frontend the bid and a sister-concern of the same Group Company provide services to the frontending company?	No Change, As per RFP

40	Reliance Jio	Pre- Qualification/Eligibility Criteria - Turnover	7	18	The average annual turnover of the bidder during the last 3 financial years ending on 31st March 2022 must not be less than ₹ 100 Crores from IT/ITeS (as per the last published audited balance sheets).	The turnover must be considered for three years upto FY2023. Also, can there be relaxation of annual average revenue of 100 Cr. to 5 Cr. for MSME's?	The average annual turnover of the bidder during the last 3 financial years ending on 31st March 2022 must not be less than ₹ 70 Crores from IT/ITeS (as per the last published audited balance sheets).
41	Reliance Jio	Pre- Qualification/Eligibility Criteria - Net Worth	7	18	The company must be positive net worth in last three financial years ending on 31st March 2022. Bidder should have positive net profit for the last (3) financial years i.e., 2019-20, 2020-21 & 2021-22.	Can the net profitability clause be considered until financial year ending FY2023?	No Change, As per RFP
42	Reliance Jio	Pre- Qualification/Eligibility Criteria - Technical Capability	7	18	The bidder must have successfully undertaken at least the following numbers of similar assignments of value specified herein during last 7 years: One project of similar nature in system integration, not less than the amount ₹24,00,00,000/- (Twenty Four Crores Only) OR Two projects of similar nature in system integration) not less than the amount ₹ 18,00,00,000/- (Eighteen Crores Only) OR Three projects of similar nature in system integration, not less than the amount ₹12,00,00,000/- (Twelve Crores Only) “Similar Nature” is defined as: Supply, Installation & Commissioning of IT Hardware i.e., Desktop/Laptop/TVs/Panel/other IT Components including software in any State Govt./Central Govt./PSUs/Corporation in last seven years. Purchase Order (PO) should be in the name of bidder only. Consortium Purchase orders will not be considered. All the components should be included in single PO.	Can this clause be relaxed for MSME's?	No Change, As per RFP

43	Reliance Jio	Server Configuration & Installation	5.1.3	14	<ul style="list-style-type: none"> The selected SI is responsible for configuring the central server which will be used to push the contents (text, image, audio, video etc.) to display units along with installation of digital signage software and also ensure that the solution functions perfectly to meet the desired objective. 	Will OCAC provide the on-site support required for server installation and maintenance of servers ?	Yes
44	Reliance Jio	Server Configuration & Installation	5.1.3	14	<ul style="list-style-type: none"> The server hardware will be provided by OCAC. 	Will OCAC provide the on-site support required for server installation and maintenance of servers ?	Yes
45	Reliance Jio	Digital Signage Software a) General Features	13.1.4	38	4) Multiple Region Zones & Multiple layouts : Capability to divide the screen as required & populate images, videos, text, flash etc using drag & drop facility. Splitting of screen into number of zones and each zone to be capable for playing different images, videos etc. The facility of scrolls crawls, to separate multiple displays on separate regions on the screen.	The facility of scrolls crawls, to separate multiple displays on separate regions on the screen. -> Need more explanation of this , what is scrolls crawls ?	Moving contents from left to right or up & down on a screen where the contents cannot be accommodated in the specific region of screen
46	Reliance Jio	Training & Handholding	5.1.6	5	Even after the handholding support is over, the selected bidder must be in readiness to provide any support relating digital signage software either remotely or physically, as the situation warrants, without any additional cost.	Will OCAC manage their content or requires JioSignage to handle contents post setup and training ?	OCAC will manage with remote support. In case of exigencies, the agency to provide on-site support
47	Reliance Jio	Warranty & Support	5.1.4	15	In order to facilitate and provide timely support service, the selected bidder, on its own and without any additional cost, shall set up a helpdesk/support cell centrally preferably at Bhubaneswar with a dedicated telephone number and resource(s). The helpdesk/support cell shall function once the delivery of equipment start and will be till the end of the project	1) The helpdesk would be a centrally operational with a shared toll free number. 2) Please confirm if the 5% spares are to be kept at the local stores of OCAC	1) Accepted 2) Local stores of the bidder
48	Reliance Jio	Deployment of resources at District level	5.1.5	15	Deployment of support resources at District level	1) Can these be partner resources 2) Need to understand in detail the scope of these resources as the failure % of displays would be minimal and moreover we also have central remote coverage	Already written in the RFP

49	Reliance Jio	Service Levels and Penalty Terms	6.2	17	Resolution of any hardware or software issue related to the Device(s) during the maintenance period.	1) Issues related to internet connectivity would be treated as SLA exclusions. Please confirm.	yes												
50	Reliance Jio	Special Terms & Conditions	12	34	Satisfactory functioning of the system in line with the desired goal	1) Please share the Acceptance test criteria and sign off format, along with the personnel who would be responsible to sign the site acceptances	To be decided and provided after selection of the bidder												
51	SISL	Payment Schedule	12.2	34 &35	1. Delivery, Installation and Certification from the client-80% of TCV. 2. Training & UAT-10% of TCV 3.Satisfactory functioning of the system in line with the desired goal	1. on Delivery of the hardware equipment along with required liceses and software - 80% of TCV. 2. Installation & UAT-10% of TCV 3.Training and atisfactory functioning of the system in line with the desired goal - 10 % of TCV against PBG NOTE : [Request you to define desired goals and functioning of the system with a defined timeline]	No Change, As per RFP												
52	SISL	Supply and installation of display units	5.1-5.3	14	The Bidder shall ensure the safe delivery of the equipment up to the designated place of installation. Any transit insurance, labor, road permits etc., if required for the same, shall be arranged by the Bidder at no extra cost to OCAC/Client Department. The devices are to be fully insured against any loss or damage caused to it including theft, burglary, fire or any physical damage during transit period. Testing of the equipment commissioned and ensuring proper functioning at all locations.	Request you to provide the detailed delivery location list along with quantity per site and site status (ready/not ready) , this will enable us to optimise the delivery cost.	To be provided later after selection process is over												
53	SISL	Project deliverables, Milestones and Time schedule	5.2	16	<table border="1"> <thead> <tr> <th>Sl. No.</th> <th>Activity / Milestone</th> <th>Delivery Schedule</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Delivery of Equipment</td> <td>8 Weeks from date of issue of purchase order to the Bidder</td> </tr> <tr> <td>2</td> <td>Installation, Configuration & Integration</td> <td>4 Weeks from date of Delivery of Equipment</td> </tr> <tr> <td>3</td> <td>UAT, Sign-off & Training</td> <td>13 Weeks from date of purchase order to the Bidder</td> </tr> </tbody> </table>	Sl. No.	Activity / Milestone	Delivery Schedule	1	Delivery of Equipment	8 Weeks from date of issue of purchase order to the Bidder	2	Installation, Configuration & Integration	4 Weeks from date of Delivery of Equipment	3	UAT, Sign-off & Training	13 Weeks from date of purchase order to the Bidder	<p>sed delivery schedule : Delivery of nent - 12 weeks from Date of issue Installation, configuration and ation - 8 weeks form dleivery of nent, UAT, Sign off and traning - 20 from date of PO Note: -Total time erationalization of the project is 20</p>	No Change, As per RFP
Sl. No.	Activity / Milestone	Delivery Schedule																	
1	Delivery of Equipment	8 Weeks from date of issue of purchase order to the Bidder																	
2	Installation, Configuration & Integration	4 Weeks from date of Delivery of Equipment																	
3	UAT, Sign-off & Training	13 Weeks from date of purchase order to the Bidder																	

Note: -Total time for operationalization of the project is 12 weeks

		Important Dates & Information, EMD			NOTE: -Total time for operationalization of the project is 13 weeks.		
54	SISL			7	Deposit (EMD) amounting to ₹ 7,00,000/- (Seven Lakhs Only) in shape of Bank Draft in favour of Odisha Computer Application Centre, Bhubaneswar or Bank Guarantee issued from any of the Scheduled Banks as per the prescribed format in this RFP	provide bank IFSC code for BG preparation.	UBIN0814938
55	LG	Technical Specification	13.1.4	38	Power consumption Max 100W	As it is a project of digital signage kindly amend it to Max 145W or less , So all reputed brands can participate in the tender.	Refer to revised Technical Specifications/Pre-qualification criteria in the Corrigendum
56	LG	Technical Specification	13.1.1	36		This is a very big project in digital signage with a quantity of 5000 units so we are requesting to add a PQ as OEM should have direct office in Odisha from last 5 years (GST certificate need to submit) from last 5 years (GST certificate need to submit)and 15 numbers of active service center throughout Odisha with minimum 6 months operation.(All ASC should be active from 6 months in Odisha)	
57	LG	Technical Specification	13.1.1	36		OEM should have supply 2000 Units of 43 inch or higher digital signage TV in any government sector.	
58	LG	Technical Specification	13.1.4	38	Operational Hour: 16X7	TV should be 16X7 or higher Grade	
59	LG	Technical Specification	13.1.1	36		OEM should have owned manufacturing facility ,Factory address should be mentioned in BIS to ensure service support for at least 5 years after supply.	
60	Softlabs Infotech Pvt Ltd.	Technical Specification	13.1.4	38	Power consumption Max 100W	Pls amend to 150 Watts or lower ,All signage TV's are having around 150W ,	
61	Softlabs Infotech Pvt Ltd.	Technical Specification	13.1.4	38	Brightness 400 or higher	Pls amend to 300 nits or higher for larger participation of reputed make with direct OEM service centre in Odisha	
							Refer to revised

62	Softlabs Infotech Pvt Ltd.	Technical Specification	13.1.4	38	Static (Panel) Contrast ratio 5000:1 or higher	Pls amend to 1100:1 or higher for larger participation of reputed make with direct OEM service centre in Odisha	Technical Specifications in the Corrigendum
63	Infovision Solution	Technical Specification	13.1.4	38	Brightness 400 or higher	Pls amend to 300 nits or higher	
64	Infovision Solution	Technical Specification	13.1.4	38	Static (Panel) Contrast ratio 5000:1 or higher	Pls amend to 1100:1 or higher	
65	Panasonic	Page No 38 13.1.4. Minimum Technical Specifications: Annexure-4			Static (Panel) Contrast 5000:1 or higher	<p>We would request to consider to mentioned contrast Ratio - 1100:1 or Higher</p> <p>The contrast ratios usually vary displays OEM to OEM as per their Panel Technology and its starts from 1000:1 based on the Panel Technology offered by the Product Manufacturer.,</p> <p>Since the function of Contrast Ratio in any display is to represent the RGB Color with a black and white Ratio. Min 10: 1 is sufficient to produce all colors. but for different shades of particular RGB color there are technology available in the Market. So our request to pls make it as per industry standard so that display manufacturer can provide as per their panel technology</p> <p>Panasonic Displays are based on IPS panel technology where the available contrast ratio will be 1100:1.</p> <p>The tender mentioned contrast ratio 5000: 1 is not the standard contrast ratio among all the leading Displays OEMs and are not in a generic to allow healthy participations. we would request to kindly</p>	

66	Panasonic	<p>Page No 38 13.1.4. Minimum Technical Specifications: Annexure-4</p>		<p>Certification Minimum Certification: BIS, UL, FCC Class A/B or equivalent</p>	<p>We would request to consider Certification: BIS / UL / FCC Class A/B or Equivalent which ever is applicable</p>	<p>We would request to consider Certification: BIS / UL / FCC Class A/B or Equivalent</p> <p>We here by like to mentioned asked UL,FCC Class A/B certification are mandatory for foreign countries (e.g. European and USA). We used to get this certifications earlier when BIS was not formed and were depended on foreign certification in India</p> <p>To supply the product in India and to supply make in India only the BIS certification is mandatory requirement as per Govt guidelines</p> <p>BIS is the National Standard Body of India established under the BIS Act 2016 for the harmonious development of the activities of standardization, marking and quality certification of goods and for matters connected therewith or incidental thereto.</p> <p>For your requirement of displays, BIS certification is mandatory and certification is obtained by checking parameters under</p> <p>SAFETY REGULATIONS for AV equipment's: 60950</p>	
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67	Panasonic	<p>Page No 38 13.1.4. Minimum Technical Specifications: Annexure-4</p>		<p>Broadcasting System Digital (Terrestrial, Cable, Satellite) DVB T2/C</p>	<p>Our Submission is pls remove it or make it optional as this is not required now days the digital content will be played through HDMI interface</p>	<p>Our Submission is pls remove it or make it optional as this is not required now days the digital content will be played through HDMI interface</p> <p>Digital (Terrestrial, Cable, Satellite) DVB-T2/C - is the older EOL technology and are in use when the displays are not have the smart features like - Built in OS, Built in Memory and Storage they use to have the TV Tuner Card to run the digital Content.</p> <p>Now days all displays are come with by default built in Storage, RAM and Operting Systems and have inbuilt capabilities to run digital content without adding any External device or interface so we would request dept to remove this point or make it optional.</p>	<p>Refer to revised Technical Specifications in the Corrigendum</p>
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68	Panasonic	<p>Page No 38 13.1.4. Minimum Technical Specifications: Annexure-4</p>		<p>Processor Quad Core Processor with 128GB Memory (inbuilt or external)</p>	<p>Processor Quad Core with 16 GB Built In Memory</p>	<p>We here by submit our request to dept on reconsideration of the requirement of 128 GB (Built in or External Memory).</p> <p>The latest available technological advancement all the smart displays are come with built in Memory 16 GB and also the tender requirement is to run the Digital Signage Software where the content stored on cloud / perpetual server where the storage will be use of the local server for content storage and the Available by default built in display memory is the sufficient to run digital signage software, Technically there is no requirement for higher storage in Displays</p> <p>The asked external 128 GB Memory will not value add in technically only impact the commercials</p> <p>we would request to pls reconsider and mentioned quad core processor with available built in 16 GB Memory</p>
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69	Panasonic	Page No 38 13.1.4. Minimum Technical Specifications: Annexure-4		External Control RS232 & RJ 45	request to pls make RS 232/RJ 45 as optional or remove, since content is displaying through signage software and with this software display can be controlled also the functionality of RS 232 & RJ 45 is the same both are for function for controlling where the RJ 45 is the latest port, We would request kindly make the same - External Control - RS232/RJ45	request to pls make RS 232/RJ 45 as optional or remove, since content is displaying through signage software and with this software display can be controlled also the functionality of RS 232 & RJ 45 is the same both are for function for controlling where the RJ 45 is the latest port, We would request kindly make the same - External Control - RS232/RJ45 We also like to request to dept for kind consideration below point to get Single Window Support - Panel OEM should provide one stop solution which includes display, CMS software, Installation and maintenance in order to achieve complete compatibility hardware and software and seamless SITC services	
70	Krystal Integrated Services Pvt Ltd.	5.1.4 Warranty & Support Page number 15	5.1.4	15	In order to facilitate and provide timely support service, the selected bidder, on its own and without any additional cost, shall set up a helpdesk/support cell centrally preferably at Bhubaneswar with a dedicated telephone number and resource(s). The helpdesk/support cell shall function once the delivery of equipment start and will be till the end of the project period of 3 years. The cell shall submit the call log reports/redressal of complaints to OCAC on weekly basis	Our Understanding is this heldesk/Support cell can be functional/Operated through Bidder office. Kindly clarify	Yes

71	Krystal Integrated Services Pvt Ltd.	5.1.5. Deployment of Support Resources at District Leve page number 15	5.1.5	15	The selected bidder is required to deploy 30 support resources at district level having requisite expertise on resolving general issues relating to functioning of display units in order to provide onsite support at the installation sites (MSKs) within the prescribed timeline. The bidder must provide the details of such persons along with contact no. for each district along with this proposal in the enclosed format (Annexure-14). Although the selected bidder shall deploy 30 resources at district level to provide onsite support at sites, suitable rearrangement of these resources shall be made by the selected bidder to provide timely support taking the size of the districts and number of locations in a district into account.	Request you to give relaxation in this Point. List of engineer need to provide by successful bidders within 30 days from the date award.	Addition to the clause : In case the bidder is unable to submit the list of resources along with the bid document, it must submit an undertaking specifying that it will submit the list within 15 days from award of the job failing which its contract will be cancelled with forfeiture of EMD/PBG as applicable.
72	Krystal Integrated Services Pvt Ltd.	7. Pre-Qualification/Eligibility Criteria page number 18	7	18	2. Turnover The average annual turnover of the bidder during the last 3 financial years ending on 31st March 2022 must not be less than ₹ 100 Crores from IT/ITeS (as per the last published audited balance sheets)	Request to changes as 2. Turnover The average annual turnover of the bidder during the last 3 financial years ending on 31st March 2022 must not be less than ₹ 100 Crores however ₹ 60 Crores shall be from IT/ITeS (as per the last published audited balance sheets)	Refer to revised Pre-qualification criteria in the Corrigendum
73	Krystal Integrated Services Pvt Ltd.	10.7. Alternative/ Multiple Bids Page number 23	10.7	23	b) The bidder may quote for multiple brands/ make/ model for each item in the technical Bid and should also mention the details of the quoted make/ model of the respective items.	As per our understanding Bidder may quote multiple brands/Make/Model for each items in the technical bid. Is this applicable after award of the order? Means to say Tehcnically matches make /Model of different brand can deliver in different locations as per availability with OEM for fastest delivery.	The entire product consisting of Display Units and Digital Signage Software to be of same OEM

74	Krystal Integrated Services Pvt Ltd.	10.9. Bid Security/Earnest Money Deposit (EMD) Page number 24	10.9	24	a) Bidders shall submit, along with their Bids, EMD of ₹7,00,000/- (Rupees Seven Lakhs) only in the shape of Bank Draft OR Bank Guarantee (in the format specified in this RFP) issued by any scheduled bank in favour of Odisha Computer Application Centre, payable at Bhubaneswar, and should be valid for 180 days from the due date of the tender / RFP. The EMD should be submitted in the General Bid.	Request you to specify the date for submission of hard copy of Bank draft or Bank Gurantee in OCAC Office.	Prior to bid submission date
75	Krystal Integrated Services Pvt Ltd.	12.2. Payment Schedule Page number 34	12.2	34	Project Milestone Delivery, Installation and Certification from the client department for the Equipment Payment (%) 80% of the contract value	Request to change as Project Milestone Successful Delivery and Inspection of Hardware/ Equipment at the central location/ Bidder's Warehouse at Bhubaneswar Payment (%) 70% Project Milestone Installation and Certification from the client department for the Equipment Payment (%) 10% of the contract value	No Change, As per RFP
76	Krystal Integrated Services Pvt Ltd.	12.2. Payment Schedule Page number 34	12.2	34	Project Milestone Satisfactory functioning of the system in line with the desired goal Payment (%) 10%	Request to change as Project Milestone Satisfactory functioning of the system in line with the desired goal within 30 days from UAT (User Acceptance Test) Payment (%) 10%	No Change, As per RFP
77	Krystal Integrated Services Pvt Ltd.	13.1.4. Minimum Technical Specifications Page number 38	13.1.4	38	Display Unit	Which Type of Display need to be considered Wall Mount or Table Top etc.	Wall Mount
78	Krystal Integrated Services Pvt Ltd.	13.1.14. Format for List of District Level Support Page number 51	13.1.14	51	Annexure-14	Request you not to considered this annexure -14 during bid submissions. This can filled up by sucessful bidder within 30 days from the date of award of order.	No Change, As per RFP

79	Krystal Integrated Services Pvt Ltd.	13.1.4. Minimum Technical Specifications: Annexure-4 Page No 38	13.1.4	38	Static (Panel) Contrast 5000:1 or higher	Request to Consider Static (Panel) Contrast 1100:1 or higher	Refer to revised Technical Specification or/and revise Pre- qualification criteria in the Corrigendum
80	Krystal Integrated Services Pvt Ltd.	13.1.4. Minimum Technical Specifications: Annexure-4 Page No 38	13.1.4	38	Broadcasting System Digital (Terrestrial, Cable, Satellite) DVB-T2/C	Our Submission is pls remove it or make it optional as this is not required now days the digital content will be played throug HDMI interface	
81	Krystal Integrated Services Pvt Ltd.	13.1.4. Minimum Technical Specifications: Annexure-4 Page No 38	13.1.4	38	Certification Minimum Certification: BIS, UL, FCC Class A/B or equivalent	We would request to consider Certification: BIS / UL / FCC Class A/B or Equivalent which ever is applicable	
82	Krystal Integrated Services Pvt Ltd.	13.1.4. Minimum Technical Specifications: Annexure-4 Page No 38	13.1.4	38	Processor Quad Core Processor with 128GB Memory (inbuilt or external)	Processor Quad Core with 16 GB Built In Memory	
83	Krystal Integrated Services Pvt Ltd.	13.1.4. Minimum Technical Specifications: Annexure-4 Page No 38	13.1.4	38	External Control RS232 & RJ 45	Request to pls make RS 232/RJ 45 as optional or remove, since content is displaying through signage software and with this software display can be controlled also the functionality of RS 232 & RJ 45 is the same both are for function for controlling where the RJ 45 is the latest port, We would request kindly make the same - External Control - RS232/RJ45	
84	Krystal Integrated Services Pvt Ltd.	Additional Suggestions				Single Window Support Panel OEM should provide one stop solution which includes display, CMS software, Installation and maintenmace in order to achieve complete compatibility hardware and software and seamless SITC services	

85	Krystal Integrated Services Pvt Ltd.	Additional Suggestions				<p>Development & Future Support OEM should have developed the application in India. And have the development & Sigange application support team for future development and customization in India only for faster & Timely response</p>	
86	Krystal Integrated Services Pvt Ltd.	Additional Suggestions				<p>Help Desk support The CMS solution provider should have an option for dedicated helpdesk which should perform below mention activities and having an experience of handling this kind of big intallation base - 1) Onboarding of devices on CMS software defining the names and location of the end devices in the software 2) Layout creation 3) Schedule layouts as per customer required then and send them for approval from the approval authority 4) Generation of reports (If/when required)</p>	
87	Krystal Integrated Services Pvt Ltd.	Additional Point				<p>Who will provide the UPS power Supply for display unit? Who will provide the Internet Connction on the each locations?</p>	It is not the responsibility of the bidder. OCAC to take call