

Sl.No	Section Page No.	Content of RFP requiring Clarification(s)	Clarification Requested	Clarification made by the Client
1.	Bidder Data Sheet Point 15, Page 4	Earnest Money Deposit (EMD)	The Consultant would like to know if, Organizations/ firms registered under MSME are exempt under this Clause.	Referring to the circular of Finance Dept, Govt. of Odisha letter no-14602/F PT14-FIN-COD-MISC-0007—2019, Dated-20/05/2021 the EMD is exempted for local MSEs and startups on submission of the registration certificate along with the bid.
2.	Eligibility Criteria Point 3, Page 9	The bidder should have an average annual turnover of more than Rs. 10.00 Cr from outsourcing business during the last 3 financial years (2019-20 and 2021-22).	1) Whether Joint venture/ Consortium is allowed. 2) Meaning of 'outsourcing businesses' in the referred clause.	Joint Venture /Consortium are not allowed. From consultancy services.
3.	Submission of Proposal Point 6, Page 13 & Bidder Data sheet point no 17 Page: 4	Bidder must submit their proposals by Registered Post /Speed Post only to the specified address on or before the last date and time for submission of proposals as mentioned in Bidder Data Sheet.	The consultant wishes to put forth that online submission should be considered for submission of proposal. Request for consideration in-person submission mode in addition to the mentioned. Please provision for soft copy submission as well	As per RFP, No Changes contemplated
4	Section 2 Point No 10, Page No. 20	Performance Bank Guarantee: The qualified bidder shall have to furnish a Performance Bank Guarantee amounting to 10% of the total budget of the awarded contract including GST.	It is requested to reduce the amount of the Performance Bank Guarantee to 5% of the total budget of the awarded contract excluding GST. Requesting to change the Performance Bank Guarantee amounting to 3% (reduce from 10%) of the total budget of the awarded	As per RFP, the Performance Bank Guarantee will be amounting to 10% of the contract value including GST, however the agencies registered for local MSEs and start-ups the circular of Finance Dept, Govt. of Odisha letter no-14602/F PT14-FIN-COD-MISC-0007—2019, Dated-20/05/2021 will be followed. Within






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			<p>contract including GST. Requesting to extend the timeline to minimum of 10 days of notifying the acceptance of proposal for the award of Contract. Most of the banks take at least 3 working days to generate Performance Bank Guarantee and in addition, we need additional time for internal process.</p>	<p>7 working days of notifying the acceptance of proposal for the award of Contract, the qualified bidder shall have to furnish the requisite Performance Bank Guarantee.</p>								
5	<p>Evaluation of Technical Proposal Point 1 to 13 PageNo (15-18)</p>	<p>Categories, Criteria, Sub-Criteria & Score</p>	<p>Change of Categories, Criteria, Sub-Criteria & Score</p> <p>Both the sub criteria "7-10 Years" and "More than 10 Years" have equal score at point no 3 <i>more than 7-10 Years</i> please clarify which is the final one</p>	<p>As per RFP, No Changes contemplated except Sub-Criteria & Score of point no 3</p> <p>It will be modified as</p> <table border="1" data-bbox="758 56 951 573"> <thead> <tr> <th>Sub-criteria</th> <th>Score</th> </tr> </thead> <tbody> <tr> <td>5-7 Years</td> <td>1</td> </tr> <tr> <td><i>more than 7-10 Years</i></td> <td>3</td> </tr> <tr> <td>More than 10 Years</td> <td>5</td> </tr> </tbody> </table>	Sub-criteria	Score	5-7 Years	1	<i>more than 7-10 Years</i>	3	More than 10 Years	5
Sub-criteria	Score											
5-7 Years	1											
<i>more than 7-10 Years</i>	3											
More than 10 Years	5											
6	<p>Section 8.2 Point 4, Page 16</p>	<p>No of Central and State Govt. projects executed in Last 5 years in Odisha.</p>	<p>We presume that projects undertaken in Odisha in any sectors will be considered for evaluation. Kindly confirm.</p> <p>We request you to change the period from last 5 years to last 10years.</p> <p>We would also request you to consider experience in Eastern & North Eastern Regions.</p>	<p>Only Agriculture & allied Sector.</p> <p>As per RFP, No Changes contemplated</p> <p>As per RFP, No Changes contemplated</p>								

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7	Pre Qualification / Eligibility Criteria Page No 9, Point 2	<p>The bidder should have been the experience in similar projects across India to the Central / State Government / Autonomous bodies for at least 5 years by the date of opening of the bid.</p> <p>(NB: For this purpose, "Similar Project" means business of providing consultancy for project formulation, preparation of comprehensive action plan from production to marketing of agricultural/horticultural crops and its execution, monitoring and coordinating with all allied Departments for smooth implementation of the programme.)</p>	<p>Request you to Kindly change the criteria to: NB: For this purpose, "Similar Project" means providing consultancy for all allied Departments for smooth implementation of the programme.</p>	As per RFP, No Changes contemplated
8	Page 6, Letter of invitation, Point (i)	<p>The bidder should have its headquarters or branch office located in the State of Odisha.</p> <p>Point (i) The Agency/ Organization having a headquarters or regional office in Odisha will be selected under (QCBS)</p>	<p>For an agency working at client site/ premises kindly consider accepting a declaration affirming setting up an office after project award.</p>	The agency will be allowed, however if the agency got selected then it should set up the branch office in Odisha within one month of award of the contract. A declaration regarding this must be submitted along with the bid.
9	A. Pre- Qualification/Eligibility Criteria Page No 9, Point 4	<p>Should have a minimum of 5 years of work experience in planning and designing the agriculture programmes. Such experience would preferably cover soil and water conservation, non-paddy and climate resilient cropping system,</p>	<p>Request you to Kindly change the criteria to: Should have a minimum of 5 years of work experience for any agricultural departments/ organizations under Central /State Govt. / Autonomous</p>	

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		horticulture, FPO promotion, livestock husbandry and capacity building of community-based organizations and/or farmer producer organizations under Central /State Govt. / Autonomous bodies etc. Should have experience of networking and anchoring consultations with various organizations across India. Should have experience in capacity building, monitoring and evaluation experience on agriculture, horticulture, livestock and fisheries in large scale programmes.	bodies etc. The bidder should have experience of capacity building, monitoring and evaluation.	As per RFP, No Changes contemplated.
10	Evaluation of Technical Proposal Page No 16, Point 2	Experience of the agency on facilitation of setting Custom hiring centre/Agro service centre.	Request you to Kindly change the criteria to: Experience of the agency of setting up and operation of Project Management Unit.	As per RFP, No Changes contemplated.
11	Evaluation of Technical Proposal Page No 16, Point 3	Experience in implementing agriculture interventions	Request you to Kindly change the criteria to: Experience of working with Agricultural departments/ organizations under Central /State Govt. / Autonomous bodies etc.	As per RFP, No Changes contemplated.
12	Section-3, Page no-27 (2.g, 2.h)	Cluster level aggregator through CBO's & promotion of post harvest, primary processing, marketing through CBO's	Whether CBO's in the command area in place to form FPO's or CBO's will be engaged simultaneously with SPMU/DPMU, or SPMU /DPMU will ensure for formation and functioning of FPO. If so any separate	As per RFP, No Changes contemplated.

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			budget for that? Number of mega lift points, districts, blocks, clusters with area covered may please be informed	
13	Section -3, Page-28	Capacity building of CBO's, NGOs and community resource persons	It may kindly be clarified whether the SPMU/DPMU will take up the capacity building measures or will only oversee those.	SPMU/DPMU will take up the capacity building measures
14	Section-3, page-28	Documentation of case studies/reports/success stories	Whether SPMU/DPMU will do documentation/video documentation on its own or by any other agency. Is there any separate budgeting for that?	As per RFP, No Changes contemplated.
15	Section-3, Page-33	Educational qualification, skills and expertise of district level manager	The educational qualification may be any graduate with minimum 5 years of work experience in required skills and expertise as per the TOR.	No Changes contemplated
16	V. Technical Resource Person & Page No- 32	<ul style="list-style-type: none"> As per the need of the project, Technical Resource Person may be deputed from time to time for specific project tasks. Technical Resource Person deputed by the Professional Agency may be from among its internal/ in-house resources or hired external resources. A ToR must be issued for the Consultancy. 	Whether the Technical Resource Person need to be identified by the agency now or later. What is the expected duration? Please clarify.	No Changes contemplated

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17	For District Level- DPMU Staff & Page No- 34	m. Professional Agency will prepare Business Plan for Community Based Organizations (CBOs) like WSHGs/FPOs/NGOs etc. for procurement & marketing of non-paddy produce production &sell of bio-inputs & establishment of Custom Hiring Centers for farm machineries	Meaning and scope of this seems to be very wide. Please clarify: How many business plans are to be prepared or how many CBOs to be covered?	As per the emerging development during intervention
18	6.Terms of Payment & Page No- 34	The payment to the Agency will be made quarterly on submission of the reports by the firm and subject to approval of the same by the Authority	Will there be any resource mobilization or advance payment to the professional agency soon after signing the contract? If yes, what would be in percentage terms of the total project value? Thereafter, will the quarterly payment be based on the weightage of delivery or be based on the number of personnel engaged to cover their expected remuneration for the next quarter.	No Changes contemplated
19	6.Terms of Payment & Page No- 34	i. Professional Agency (PA) will be responsible for necessary interdepartmental co-ordination, development and implementation of convergence plan.	Meaning and scope of this seems to be very wide. Request you to clarify the expected scope of work.	The mandate of the PA is to co-ordinate with state/district level line department for convergence of activities
20	TECH B-3 (I) Bidders Past Experience Page No 46 Evaluation of Technical Proposal Page No 15	As per TECH B-3(I) Bidders are requested to furnish the information up to 5 best projects only as well as restrict to 5 years. However, as per Evaluation of Technical Proposal point number 2,3,5,6,7,8,9,10, Maximum marks	Please clarify?	,As mentioned in Annexure I of RFP, No Changes contemplated

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		will be attained if the agency is depicting more than 10 assignments and experience of more than 10 years		
21	Scope of Work Page 28	Project Management Unit – The agency is expected to manage PMU at State and District Level. It will deploy staff both at district and state level.	Do the agency need to establish offices or the office space will be provided by the client.	Office space will be provided by the client
22	SPMU team Page 28	District Level Manager and Multi Skill Assistant	Does agency have to submit CVs of District Level Manager and Multi Skill Assistant at the proposal stage?	No Changes contemplated
23	Section 2. A: Pre-Qualification/Eligibility Criteria (Essential Criteria of the bidders)	The bidder should have been the experience in similar projects across India to the Central / State Government / Autonomous bodies for at least 5 years by the date of opening of the bid. The bidder should have its headquarters or branch office located in the State of Odisha.	Requesting to provide more clarity on what kind of assignments qualify as "similar assignment".	As per RFP page no 10, No Changes contemplated
24	Bidder Data sheet 8 Page: 5	Last Date and Time for submission of Bid: 9 th May 2023	Request for timeline extension for one more week. Extension of the last date of submission of bid by at least 15 days from the issuance of pre-bid clarifications.	As per RFP, No Changes contemplated

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25	Award of contract 12 Page: 22	Subcontracting is not allowed under any circumstances	We understand that post award of the contract sub-contracting is not allowed, or sub-contracting is not allowed while submitting the proposal. Request further clarification	Sub-contracting is not allowed at all.
26	Award of contract 12 Page: 22	1 year from the date of effectiveness of the contract subject to annual renewal on satisfactory performance	We understand that initially contract will be for one year but would like to have further clarification on whether consultant should submit financial quote for one year or for initial two years (based on assignment period mentioned in ToR, point 3, Scale and duration). Request further clarification	As per RFP, No Changes contemplated
27	ToR, Scale and Duration 3 Page: 29	Initially, the project will be implemented in 22 districts for a project period of 2 years and likely to be extended to more districts with longer project period at later stage.	Based on our experience and preliminary understanding of this RfP, we anticipate that financial quote for such project involving ~50 resources would be more practical for at-least 3-4 years project length. We request you to kindly consider engaging agency for at-least 3 years. Also, whether the consultant should consider the financial estimations based on longer project period with increased number of geographies or not? clarification, please.	As per RFP, No Changes contemplated

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28	Scope of work: B: Detail job description For state Level-SPMU staff Page: 31+	For state Level-SPMU staff: Ability to speak fluently in English and Odia is a must.	We understand that English and Odia language understanding ability is important but, we request you to kindly consider only English as must and Odia and/or Hindi language as preferred/added advantage for SPMU staff level. With this 'must' criteria, we may miss better candidature for quality implementation of the project. Kindly suggest	As per RFP, No Changes contemplated
29	Page 9, A. Pre-Qualification/Eligibility Criteria, Point 2.	Point 2- The bidder should have been the experience in similar projects across India to the Central / State Government / Autonomous bodies for at least 5 years by the date of opening of the bid	a) Experience of parent organization/Global/ International project experience in similar project(s) with Government/ Autonomous body/ Bi-lateral agencies should also be added in the criteria b) Kindly ease the criteria from "at least 5 years" to "at least 2 years"	As per RFP, No Changes contemplated
30	Page 9, A. Pre-Qualification/Eligibility Criteria, Point 4	Point 4-Should have a minimum of 5 years of work experience in planning and designing the agriculture programmes. Such experience would preferably cover soil and water conservation, non paddy and climate resilient cropping system.....	Experience of parent organization/Global/ International project experience with Government/ Autonomous body/ Bi-lateral agencies should also be added in the criteria. Kindly consider taking separate set of Credentials/ supporting documentary proof for each/ all relevant	As per RFP, No Changes contemplated

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			<p>Experience of parent organization/ National/ regional work experiences Supporting documentary proof can also include Letter of Award / Intent (LOA /LOI), any authentic client document issued by Competent Authority Kindly ease the criteria from "at least 5 years" to "at least 2 years"</p>	
31	Page 13, Point 6.- Submission of proposal, Sub Point- Point 6.1	Point 6.1- Technical Proposal (PART - A) (Original) & (PART -B) (Original + 1 Copy + Soft Copy in word format in Pen drive):	Kindly clarify	Technical Proposal (PART - A) & (PART -B) (Original + 1 Copy + Soft Copy in word format in Pen drive):
32	MIS/IT Expert Job Description: Section II. Page 29	Develop Mobile and IT Platforms as per the requirement of Crop Diversification Scheme	The consultant seeks clarification that whether software /hardware and other related support will be responsibility of Client OR the consultant needs to provision for the same.	As per RFP, No Changes contemplated

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Government of Odisha
Department of Agriculture & Farmers' Empowerment,
Directorate of Agriculture & Food Production,
Krushi Bhawan, Odisha, Bhubaneswar

CORRIGENDUM

Modification in the RFP No 13215 for engagement of Professional Agency for Project Management Unit under Crop Diversification Programme in Mega Lift Irrigation Projects floated on dated 12.04.2023 with respect to the decision made in the pre-bid meeting held on 24/04/2023 are made as under :

- ❖ BIDDER DATA SHEET (Page no 4) and SECTION : 2 (INFORMATION TO THE BIDDER)(Page No 12) point no 2

SL. No	Particulars	Details
15	Earnest Money Deposit (Refundable)	The proposal must be supported by Bid Security or EMD of Rs 2,00,000/- (Rupees Two Lakh) in the shape of Demand Draft/Banker's Cheque from a Nationalized Bank in favour of the "Establishment Officer-IV" O/o the Directorate of Agriculture & Food Production, Odisha, Bhubaneswar" drawn in any Scheduled Commercial Bank payable at Bhubaneswar. However, referring to the circular of Finance Dept, Govt. of Odisha letter no-14602/F PT14-FIN-COD-MISC-0007—2019, Dated-20/05/2021 the EMD is exempted for local MSEs and startups on submission of the registration certificate along with the bid.

- ❖ SECTION: 2 (INFORMATION TO THE BIDDER), A. Pre-Qualification/Eligibility Criteria (page no 9) (Point no 3)

Sl. No	Eligibility Criteria
3	The bidder should have an average annual turnover of more than Rs. 10.00 Cr from consultancy services during the last 3 financial years (2019-20 and 2021-22).

- ❖ SECTION: 2 (INFORMATION TO THE BIDDER) (Page no 13, Point no 6.1)

6.1 Technical Proposal (PART – A) & (PART –B) (Original + 1 Copy + Soft Copy in word format in Pen drive)

- ❖ SECTION: 2 (INFORMATION TO THE BIDDER) 8.2 Technical Evaluation (2nd Stage) (Page no 16,17 &18 Point no 3 , 4 & 9-13)

#	Category	Criteria	Sub criteria	Score
3	Experience in implementing agriculture interventions	Minimum 5 years of experience	5-7 years	1
			More than 7-10 years	3
			More than 10 years	5
Maximum Possible Score				5

#	Category	Criteria	Sub criteria	Score
4	No of Central & State Govt. projects executed in last 5 years in Odisha related to Agriculture & its allied sector	No of Project	1 to 5 no's	1
			6 to 10 No's	3
			More than 10 No's	5
Maximum Possible Score				5
9	Experience for the proposed Staff as State Manager for State level PMU	Minimum 5 year of experience	5-7 Years	1
			More than 7- 10 years	2
			More than 10 years	3
Maximum Possible Score				3
10	Experience for the proposed Staff as MIS/IT expert for State level PMU	Minimum 3 year of experience	3-5 Years	1
			More than 5-7 years	2
			More than 7 years	3
Maximum Possible Score				3
11	Experience for the proposed Staff as Institution Expert(Marketing) for State level PMU	Minimum 3 year of experience	3-5 Years	1
			More than 5-7 years	2
			More than 7 years	3
Maximum Possible Score				3
12	Experience for the proposed Staff as Institution Expert (FPO) for State level PMU	Minimum 3 year of experience	3-5 Years	1
			More than 5-7 years	2
			More than 7 years	3
Maximum Possible Score				3
13	Experience for the proposed Staff as Finance Expert for State level PMU	Minimum 3 year of experience	3-5 Years	1
			More than 5-7 years	2
			More than 7 years	3
Maximum Possible Score				3

❖ SECTION: 2 (INFORMATION TO THE BIDDER) (Page no 20, Point no 10)

Performance Bank Guarantee: (PBG)

Within 7 working days of notifying the acceptance of proposal for the award of Contract, the qualified bidder shall have to furnish a Performance Bank Guarantee amounting to 10 % of the awarded contract value including GST from a scheduled commercial bank situated in Bhubaneswar in favour of "Director of Agriculture & Food Production, Odisha under Department of Agriculture & F.E, Government of Odisha" as per the format a Annexure-III, for a period of three months beyond the entire contract period (i.e. PBG must be valid from the date of effectiveness of the contract to a period of 3 months beyond the contract period) as its commitment to perform services under the contract. **However, the agencies registered for local MSEs and start-ups the circular of Finance Department, Governemnt of Odisha letter no-14602/F PT14-FIN-COD-MISC-0007-2019, Dated-20/05/2021 will be followed.** Failure to comply with the requirements shall constitute sufficient grounds for the forfeiture of the PBG. The PBG shall be released immediately after three months of expiry of Contract provided there is no breach of Contract on the part of the qualified bidder. No interest shall be paid on the PBG.



Director of Agriculture and Food Production,
Odisha, Bhubaneswar